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WELCOME TO THE ANNUAL REPORT



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Community Service 70

Dear member of the **IPADE community:**

t is a pleasure to welcome you to the 2021-2022 Annual Report of our beloved Business School. This period has brought us the excitement of seeing the classrooms in all our campuses once again filled with **100% of participants attending** in person to share their ideas in the sessions and **developing close bonds**, which are so necessary for the business community of our country to fulfill its mission: to contribute to the common good both inside and outside their organizations.

As we have done for 56 years now, we are working diligently to carry out our mission to develop leaders who consistently hold to a global mindset, social responsibility, and Christian values to transform their organizations and society.

We are convinced that every step we take is briging us closer to fulfilling it. A perfect example of this is the fact that we have successfully brought the European Quality Improvement System (EQUIS) Accreditation into our story, positioning IPADE among the select group of global schools (around 1% worldwide) that simultaneously hold the three most important accreditations in the academic sector: EQUIS, AMBA and AACSB.

This year also saw the development and implementation of the **Social Responsibility Research Center** project, providing a space to examine the Mission and Social Responsibility statements of organizations to provide useful insights for the business community in our country.

I am also pleased to announce that **IPADE has been recognized as the best option to study a Full-Time MBA in Mexico and LATAM by the Financial Times "Global MBA Ranking."**

As in the case of EQUIS accreditation, the Financial Times considered IPADE's focus on Social Responsibility as reflected in our mission statement.

The first half of the year culminated with a wonderful event that brought together nearly 4,000 alumni who connected remotely from all over the world to participate in the 2021 Global Alumni Meeting. It is amazing to witness the richness of the IPADE Community, as well as the warmth and the sense of belonging that has always characterized us.

I therefore invite you to read this report to find out what steps we have taken to continue to have an impact on executive management and the business community across the country.



Lorenzo Fernández Alonso

Dean IPADE Business School



Miguel Rentería Gómez

Dean Monterrey Campus IPADE Business School Ur business school owes its reputation not only to its vision, mission, values, and business expertise, but especially to each one of the people who contribute to it every day: our teachers, participants, alumni, and staff members, who together strive to achieve our mission of developing leaders who hold to a global vision, social responsibility, and Christian values in order to transform their organizations and society. As part of that commitment, this annual report will present a summary of the results achieved in 2021-2022 at the three IPADE Business School campuses.

At the Monterrey campus, where I serve as dean, we are convinced of the potential of our participants and alumni to make a significant impact on the state and the northern part of the country. They are certainly building an active business and management community, strengthened by the sessions held in our classrooms and the many networking opportunities that ultimately aim to create a community that is constantly developing and expanding.

Since IPADE arrived in Monterrey in 1976, we have been committed to strengthening the leadership of those who are at the head of the companies, organizations, and institutions that are key to the region's development. We have now reached further afield thanks to our itinerant offices in northern cities including Tijuana, Hermosillo, Chihuahua, Torreón, Ciudad Juárez, Mexicali, and Ciudad Obregón, where we support entrepreneurs in building a professionalized community.

This year, I am proud to announce that, after 10 years, we have restarted our activities and sessions in Tijuana, and we are excited to see the vibrant business community that has come together with IPADE's return to the city. As for Chihuahua and Hermosillo, where we have long remained active, we have kept up and consistently strengthened our efforts for the past five years.

In 2021-2022, we were also able to slowly regain the rhythm the school had maintained in the region before the pandemic, responding to the keen interest shown by business people in the north of the country in improving their skills in order to deliver solutions in the face of uncertain environments. We actually learned a lot from the health crisis, and the online programs indeed created an opportunity for us to open up to a business community without borders.

In this annual report you will learn about the progress we have made as an institution in promoting the manager's commitment to act as an agent of change in their environment. t IPADE we are convinced that achieving our mission requires the contribution of each one of our participants and staff members, who can together make a significant difference in improving our environment with their participation and actions. As far as IPADE Guadalajara is concerned, I am certain that our participants and alumni are contributing to the benefit of Jalisco and Western Mexico.

It is often said that change is a constant in life, and the 2021-2022 academic period was no exception. We have been going through a time of high uncertainty in different aspects, economic instability and various transformations in the world, making business management even more demanding.

Clearly, business managers cannot do it alone, as they need advice from others to be able to see the world from multiple perspectives. We need others to think smarter and better. Identity and values are shaped through relationships with others.

That is why the business community turns to IPADE to find the expertise that will allow them to drive their organizations forward. For me, one of the privileges we have as business school faculty is the opportunity to work alongside business executives. Listen to them. Learn from them. I see in most entrepreneurs a desire to preserve and enhance our common heritage, and they understand that to do so, they depend on cooperation with others.

I am proud that, together, IPADE Guadalajara and the business community of Jalisco and the western part of the country work hard, in each of our programs, to face the challenges facing our environment and find solutions that will benefit companies, individuals and, of course, the community.

The business people who come to IPADE certainly have a shared purpose. We have experienced that in our meetings with the business community in Guadalajara, Culiacán, Aguascalientes, León, Los Cabos and Morelia, where it has become clear that companies serve as tools to transform our environment and preserve everything we value.

Concerning the 2021-2022 cycle, I would like to draw particular attention to everyday life, to the need for people to work with each other to create new ideas together to strengthen our organizations and permeate the greater community. I invite you to read this Annual Report, which reflects what we experience every day at IPADE Business School's various campuses.



Antonio Casanueva Fernández

Dean Guadalajara Campus IPADE Business School



SOME OF THE ACHIEVEMENTS WE HAVE ACCOMPLISHED TOGETHER

Launch of the Women Advisors and Experts Network in Mexico (CIMAD)

A platform designed to build bridges between high-profile women and organizations, raise the profile of female talent, and promote their participation in Boards of Directors.

Development of the IPADE Digital portfolio

A portfolio bringing together the various academic offerings to meet the demand of a market that is seeking more flexible delivery formats.



• Redesign of Executive MBA $\mid \! \lor$ The MEDEX Program experience is updated every five years. In 2021, a redesign was undertaken to further strengthen three main aspects of the program:

- 1 Internationalization of content and experience.
- 2 Connection with the innovation and technology developments in business.
- **3** The structural consolidation of relationships among participants at the national level to create a single integrated cohort that will become the pillar of the country's business community.

Innovations introduced to the Program:

- ① Addition of thematic and strategic subjects to the curriculum.
- 2 Academic trips (optional) were reorganized to take place at the end of the program.
- 3 Four-week intensive design throughout the program:

a) Innovation and Technology Week

A space dedicated to discussion and analysis in Austin, Texas.

b) Social responsibility and sustainability week

A space devoted to studying, analyzing, and discussing how leaders and decision makers can commit to their organization and society.

c) Specization week

A program designed to contribute to participants' individual choice of elective courses from a variety of alternatives.

d) Business simulator week

Teams put into practice everything they have learned during the program.

(4) New duration: 17 months.

First edition of the DLC Program Corporate Leadership Management

A part of the Senior Management academic offerings delivered in an online format.

Program

Achievement of the EQUIS accreditation: European Quality Improvement System (EQUIS) granted by the EFMD (European Foundation for Management Development)

Certifying IPADE's quality as an international business school. With this accreditation, we have achieved the Triple Crown: the three accreditations that distinguish the best business schools in the world.

- **AACSB:** Association to Advance Collegiate Schools of Business Certifying IPADE's excellence as a business school.
- AMBA: Association of MBAs. Certifying the quality of our MBA programs.
- EQUIS: European Quality Improvement System. Certifying IPADE's quality as an international business school.

Publication of the **Financial Times Global MBA** ranking 2022

IPADE ranked among the 100 best schools in the world and the only Mexican school on the list.

Publication of the **Financial Times Executive Education** ranking 2022

IPADE is ranked 16th among the best business schools in the world.

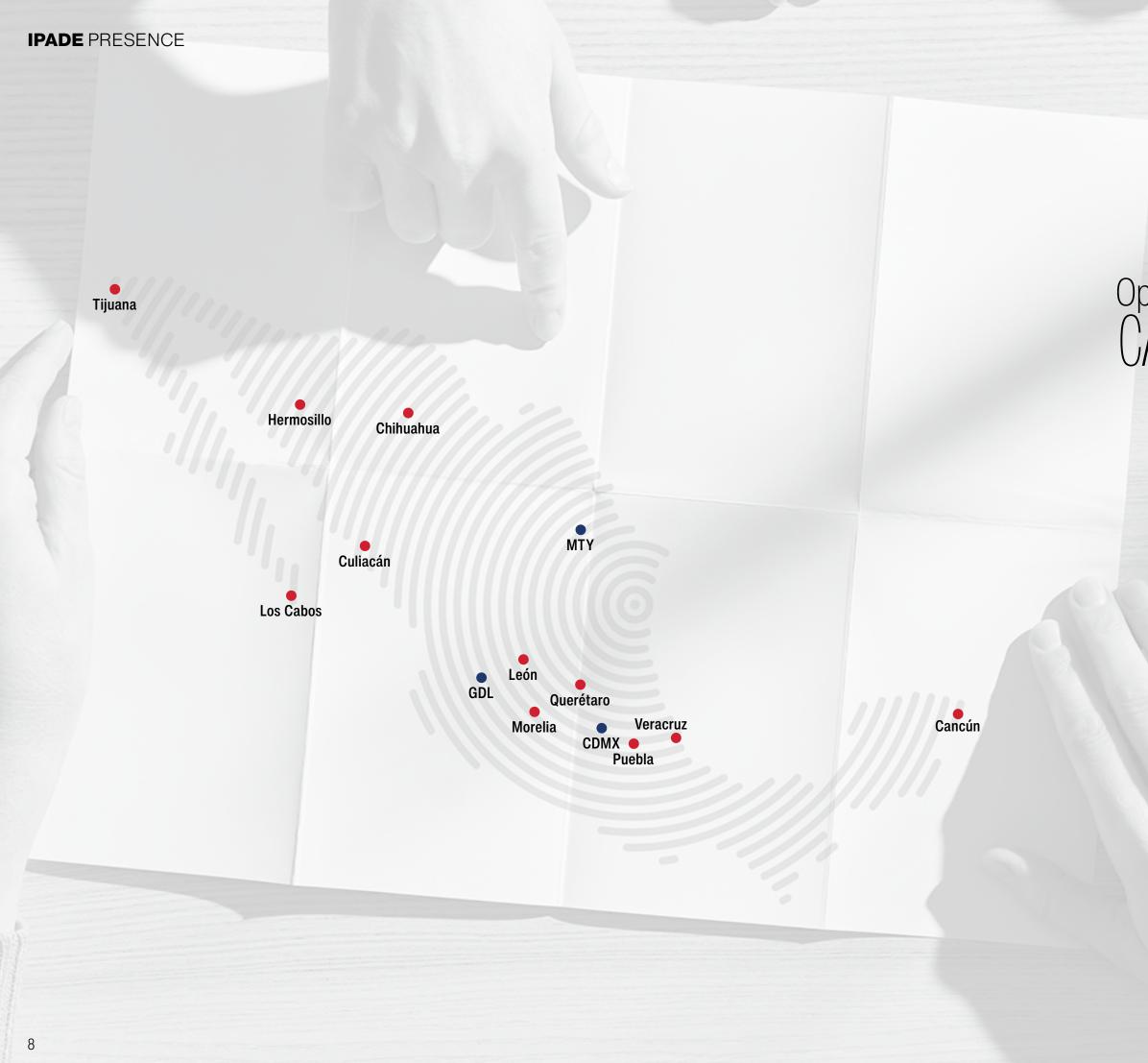
Launch of the Los Cabos satellite campus with the AD Senior Management

In 2022, IPADE successfully established its presence within the business community in the city.



Consecration of the **Guadalajara** Oratory

It took place on April 6, 2022, with a mass officiated by Fr. José Fernández Labastida, Opus Dei Vicar for the Guadalajara Delegation.



Annual Report / IPADE / 2021-2022

Operating CAMPUSES

IPADE's Senior Management Programs target managers and entrepreneurs who want to continue to evolve and keep their companies competitive.

The programs are **designed to enhance managerial** skills for decision making and people management, as well as open-mindedness and assertiveness in people's judgment, all essential competencies for senior management.

SENIOR MANAGEMEN

The Dr. Carlos Llano Cifuentes Classroom, located at CDMX campus, serves as a meeting point for various



In just over 55 years, IPADE has built collaborative bridges among members of the **business** community in the country.



SeniorManagement Programs

Aimed at **CEOs,** company owners, or Board Chairs with over 10 years of senior management experience.



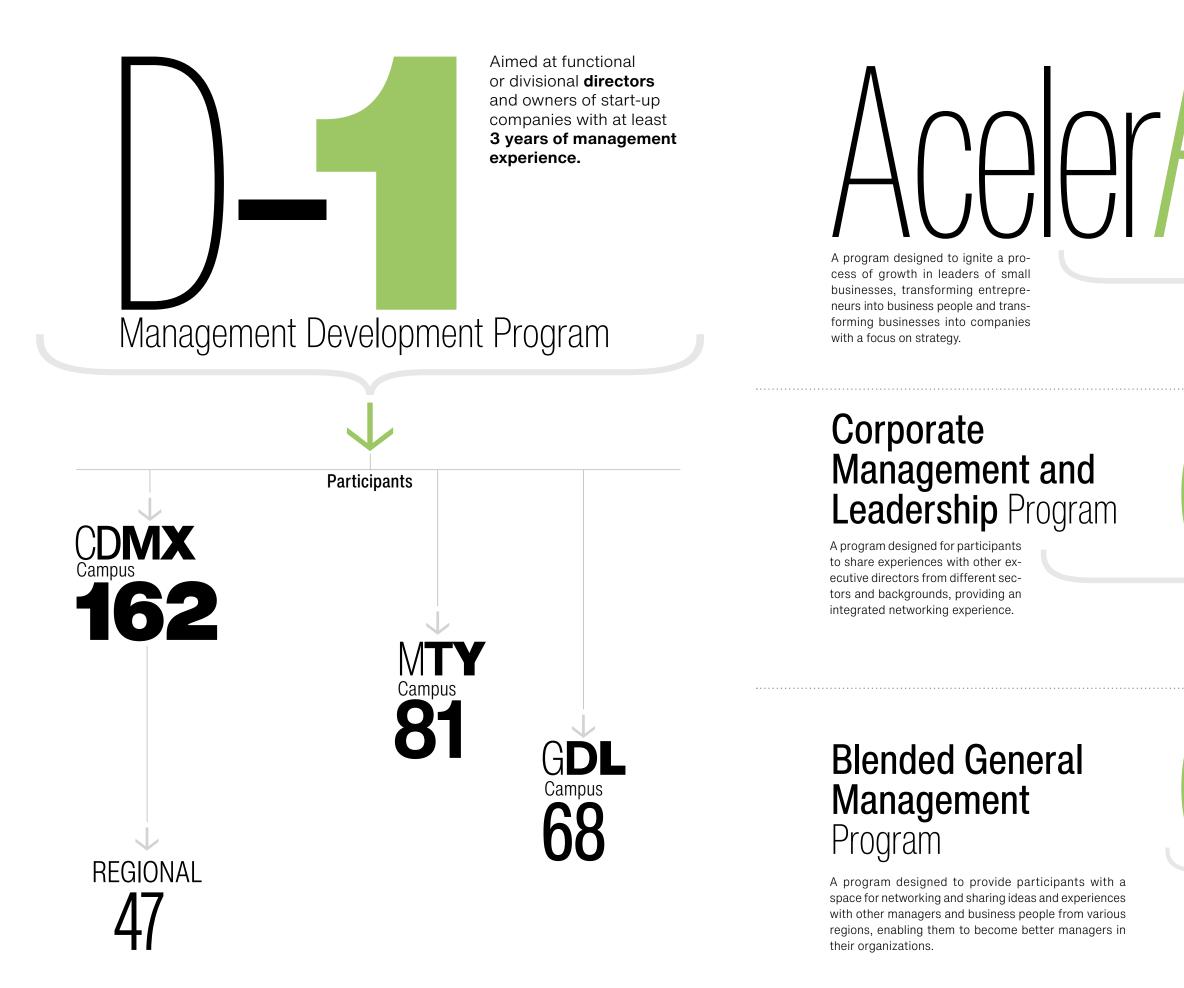


Participants

CDNX Campus

REGIONAL

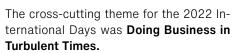
30





International Immersion

SENIOR MANAGEMENT **INTERNATIONAL DAYS**



Four plenary sessions were conducted, covering topics such as building business models to face complex environments, strategic innovation, disruption and adaptation, financial management, triple sustainability, decision-making, and leadership in turbulent times.

The aim of the event was to hold an international meeting focusing on a global vision and disruptive thinking, encouraging the strategic participation of faculty from various international business schools.

As is the case every year, the International Days served as an opportunity to strengthen the IPADE community by bringing together participants from the various IPADE programs at the various IPADE campuses.



The international trip programs that had been put on hold were finally carried out for the 19-20 Class and the 21-22 Class.





Topic: Doing Business in Turbulent Times March 30, 31, and April 1, 2022 4 sessions

Guest Schools

IAE Business School, University of Navarra, San Telmo Business School, and Pablo de Olavide University.

Professors: Javier Silva, Professor of Business Management at IAE Business School; Alejandro Ruelas-Gossi, Professor of Economics at the University of Navarra; Miguel Ángel Llano Irusta, Professor of Operations at San Telmo Business School, and Miguel Soto, former faculty at San Telmo Business School.



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Kellogg School of Management
May 2-6, 2022
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Harvard Business School August 15-19

> participants from: CDMX, GDL, MTY, Morelia, Los Cabos, Chihuahua, Culiacán, and Cancún.

"This Conference series constitutes a stop along the way, right in the middle of the Program, where analysis, reflection, and dialogue are essential. I invite you to put these skills to work so that you can make a positive impact on society and on your organizations".



Lorenzo Fernández Alonso

Full-Time MBA

The business management approach, the global approach to business, and the human and social **approach** to management are some of the most important skills that are acquired and enhanced in the Full-Time MBA Program.

The Full-Time MBA (MEDE) program enables participants to fully develop their potential to face the challenges and responsibilities of senior management. Drawing on the Case Method and other learning tools, participants are offered an indepth learning experience focused on transforming themselves as leaders.





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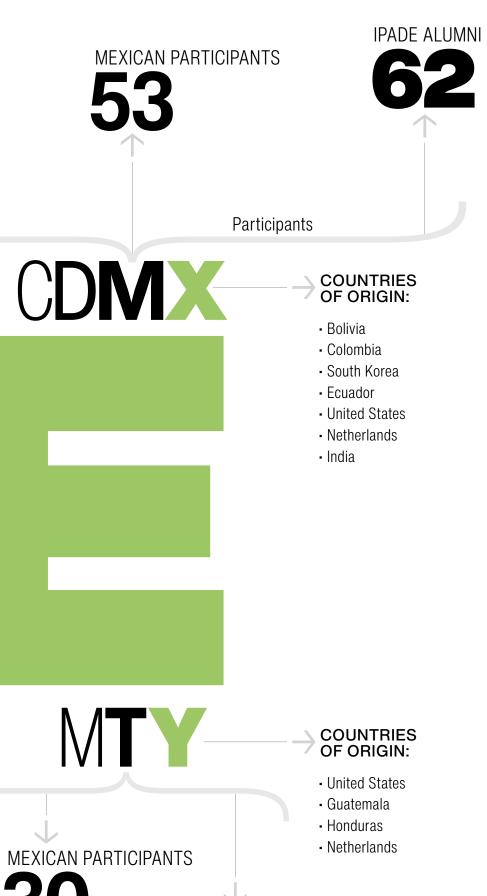
INTERNATIONAL

PARTICIPANTS

36

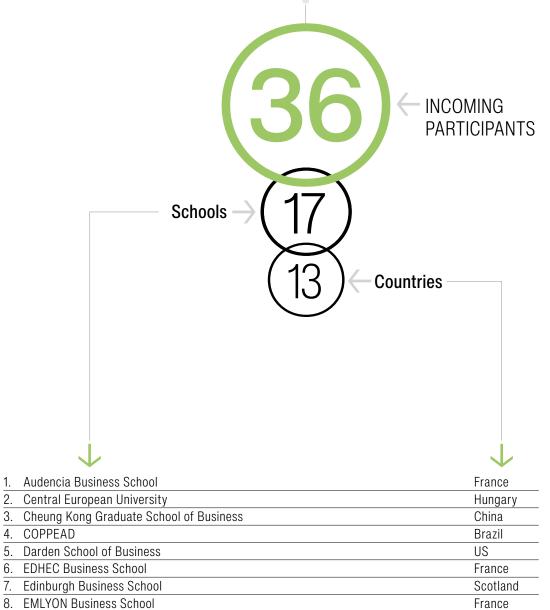
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ALUMNI





Exchange programs CDMX-



France

Spain

Germany

Germany

France

Norway

Sweden

Croatia

Switzerland

	1.	IESE Business School
	2.	A. B. Freeman School of Business, Tulane University
	3.	Alba Graduate School of Management
-	4.	Audencia Business School
	5.	Birmingham Business School, The University of Birmingham
	6.	CEU Business School
	7.	Darden School of Business, University of Virginia
	8.	EBS Business School
	9.	EDHEC Business School
	10.	EMLYON Business School
	11.	ESCA Ecole de Management
	12.	School of Management, Pontificia Universidad Católica de Chile
	13.	ESSEC Business School
	14.	Faculty of Business and Economics, University of Chile
	15.	Faculty of Business Administration, Université Laval
	16.	Goizueta Business School, Emory University
	17.	Haskayne School of Business, University of Calgary
	18.	HKUST Business School Business School
	19.	Jones Graduate School of Business, RICE University University
	20.	Kellogg School of Management, Northwestern Universiy
	21.	Kenneth Levene Graduate School of Business, University of Regina
	22.	London Business School
	23.	LUISS Business School Business School
	24.	Mannheim Business School, University of Mannheim
		MCI Management Center Innsbruck
_	26.	MIP - Politecnico di Milano Graduate School of Business
		Montpellier Business School
		Neoma Business School
	-	NHH - Norwegian School of Economics
		NUCB Graduate School, Nagoya University of Commerce & Business
		Nyenrode Business School
_	32.	Poznan University of Economics and Business
		Zagreb - ZSEM
		School of Business, The George Washington University
		Smith School of Business, Queen's University
		Solvay Brussels School of Economics and Management
		St. Gallen University Department of Management
		Sydney Business School, University of Wollongong
		Tallinn School of Economics and Business Administration, Tallinn Univ
		The KLU, Kühne Logistics University
		Tuck - Dartmouth U
	42.	Warwick Business School

Schools

1.

7.

9. ESSEC Business School

13. NEOMA Business School

11. Kühne Logistics University – KLU

14. NHH - Norwegian School of Economics

12. Mannheim Business School, University of Mannheim

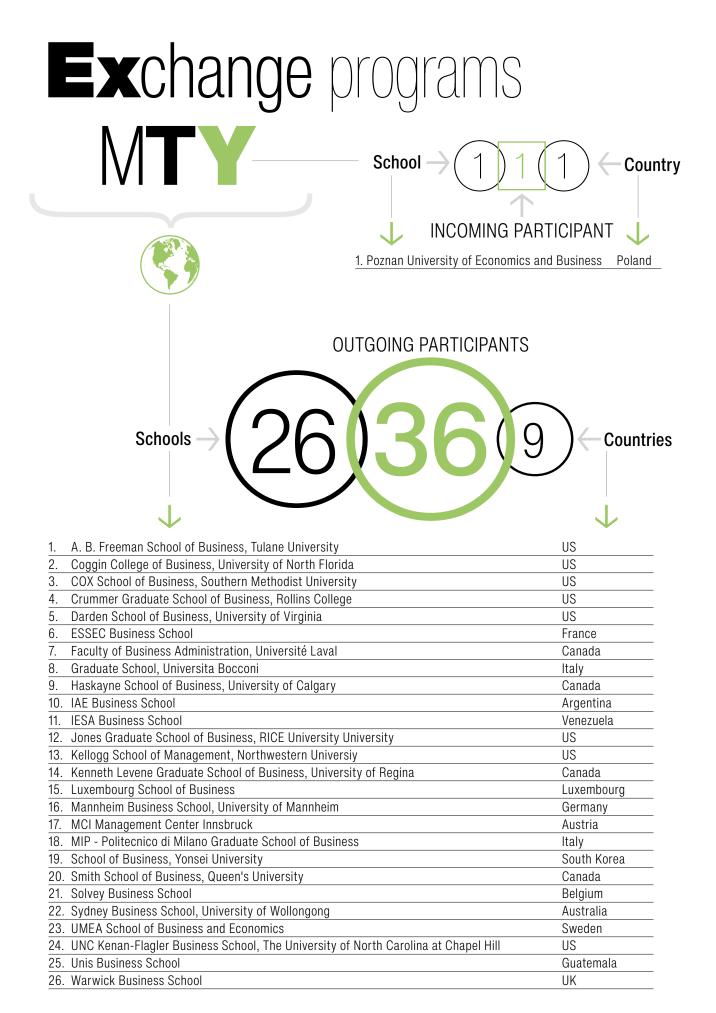
15. Umeå School of Business, Economics and Statistics

17. Zagreb School of Economics and Management - ZSEM

16. University of St. Gallen, School of Management

10. IESE Business School

OUTGOING	
	$1 \cap 1$
	IU
C	ountries
PARTICIPANTS	
	Spain
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	Greece France
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	France
	Morocco
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	France
	Chile
	Canada
	US
	Canada
	Hong Kong
ersity	US US
of Pogina	Canada
of Regina	UK
	Italy
	Germany
	Austria
	Italy
	France
	France
	Norway
& Business	Japan
	Netherlands
	Poland
	Croatia
	US
	Canada
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	Australia
, Tallinn University of Technology	Estonia
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	US
	UK

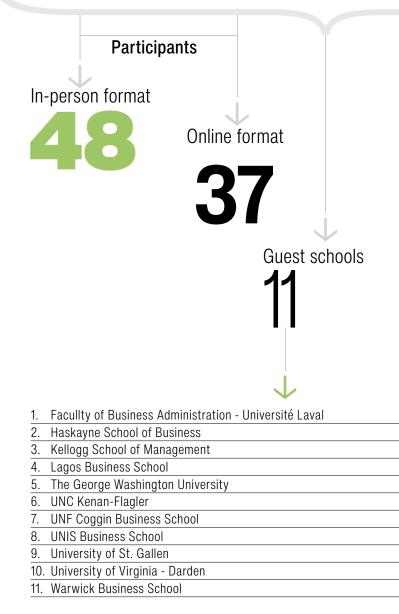


International Neek

The Full-Time MBA Program (MEDE) fosters a greater understanding of the global business context through activities including academic **exchange programs**, study trips, and international events.

DOING BUSINESS IN MEXICO 14-18 March

Over the course of one week, participants from IPADE's Full-Time MBA program and from other MBA programs around the world meet to discuss business opportunities in our country.







NYU International Week

DOING BUSINESS IN MEXICO 23-27 May

Guest speakers

- Richard Farr, CEO of DiDi Mexico
- Carlos Roberts, CEO of El Fogoncito
- Oliver Oswald, Head for LATAM at Holcim
- Juana Ramírez, CEO of Sohin



Featured Events

participants

Each year, the participants of the Full-Time MBA (MEDE) program are challenged to solve team-based business cases by applying the lessons they have learned. The event also provides **companies** with the opportunity to identify and recruit management talent.

CDMX / MTY

Participating

companies

BBVA Challenge 5th Edition 23-27 May

The 5th edition of the BBVA Challenge consisted of the last phase of the company's recruitment process, serving as an Assessment. **Online format**

IPADE Case Competition 4th Edition 27-28 April

An event organized to create networking and career opportunities among participants and the top companies partnered with CEDIC-IPADE.

Held on a blended format at both locations simultaneously

DEACERO Case Competition 9-10 March

It is a Case Competition aimed at second year participants from both schools and attended by business executives who listen to and evaluate the proposals as a form of assessment.

IPADE Monterrey

Search Funds 3rd edition 10 June

Third edition of the investment funds event. **Online format**









CEDIC

The Career Development Center **(CEDIC)** is a key instrument aimed at placing participants and alumni of IPADE's Full-Time MBA program in jobs at companies from various industries.

Sector Forums

These are spaces dedicated to learning about industries of great relevance and impact.

\rightarrow Finance Club

Panel with BRING Global Prof. Rafael Ramírez de Alba SPECIAL GUESTS: Sergio Torres Lebrija, Director of Digital Banking Strategy and Innovation. BBVA México; José A. Quesada Palacios, Former Vice President of Regulatory Policy. CNBV; Carlos Alves, Co-founder and CEO. Bring Global.

Women in Finance & Financial Inclusion

SPECIAL GUEST: Alicia Arias, Head of Advisors Acquisition. GBM

\rightarrow Entrepreneurship Club

Entrepreneurship in times of COVID SPECIAL GUEST: Braulio Arsuafa, CEO. Grupo Presidente.

\rightarrow Government and Citizenship Club

Political Systems and Citizen Participation in the Post-COVID Era SPECIAL GUEST: José Antonio Lozano Díez, Ph.D., Chair of the UP-IPADE Board of Advisors.

\rightarrow Health Care & Pharma Club

Access to Medicines in Mexico: Challenges and Opportunities SPECIAL GUEST: Araceli Aguirre, Immunology Manager. Janssen.

Novo Nordisk s Patient Program Strategies

SPECIAL GUESTS: Ignacio Landa Plaisant, Commercial Excellence & Ops Senior Director; Daniel Alfredo Sapene Cisneros, Patient Support Program Sr. Manager. Novonordisk.

Digital Transformation and how it works in pharma

SPECIAL GUEST: Lucía Barrera Tovar, Director of Transformation. Sanofi.

Challenging the Status Quo in Leadership behaviors SPECIAL GUEST: Julio Ordaz, Country Manager. AstraZeneca.

\rightarrow Innovation and Technology Club

Cybersecurity as an enabler of competitiveness SPECIAL GUEST: Gilberto Vicente, Cybersecurity Manager. Microsoft.

Search Funds SPECIAL GUEST: Felipe Corcuera, Partner. Brooklin Partners.

Design Systems SPECIAL GUEST: Luis (Lulo) López, CEO. Talk Frog.

Creating a finance superapp, the experience of a MEDE alumni SPECIAL GUEST: Vicente Fenoll, CEO. Kubo Financiero.

 \rightarrow Consumo Club TANE: A Luxury Brand in Mexico SPECIAL GUEST: Ralph Simons, CEO. TANE.

The entertainment industry, changes and the new challenges it presents SPECIAL GUEST: Alejandro Pando, Marketing Manager. NBC Universal Media.

Panel - Innovation in the Consumer Goods SPECIAL GUESTS: Daniel Colunga, CEO. UBER; Felipe Delgado, Co-Founder & CEO. Merama; Brigitte Brousset, Head Business Financing. Mercado Libre.

\rightarrow Social Innovation Club Grupo la Norteñita

SPECIAL GUEST: Luis Corral, Director of Agriculture. Grupo La Norteñita.

\rightarrow Consumption and Entrepreneurship Club

Entrepreneurship in Consumer Goods SPECIAL GUESTS: Arlette Flores, Manager. Sigma Ventures; Santiago Almaguer, Founder. Frijoles Tío Julio; Juan Pablo González, CEO. Divitta.

ightarrow Innotech Club

Technology and innovation in the eCommerce world SPECIAL GUEST: Ignacio Caride. Head of eCommerce México. Walmart.

Business Forums

Participants have the opportunity to make contact with organizations they are interested in to explore future job opportunities.



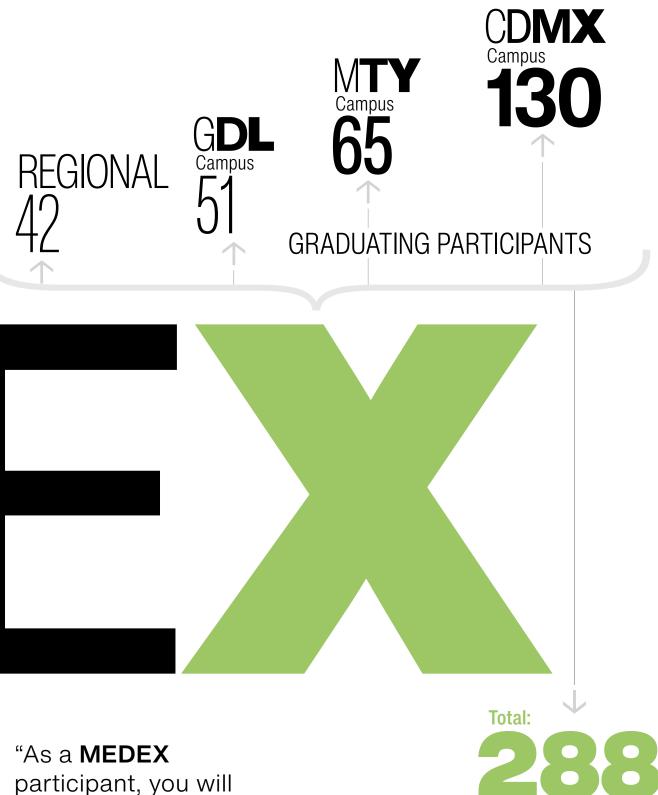
Business Forums.

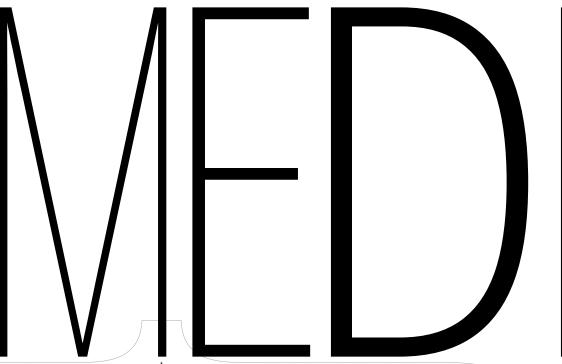


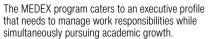
Executive MBA

IPADE's **Executive MBA program (MEDEX)** is designed to help participants develop top management skills as executives aspiring to reach the **top levels of an organization.**

Participants in this **20-month program** collaborate with other leaders, business executives, and entrepreneurs who face similar situations and challenges, enriching each other's understanding and improving their learning capacity.









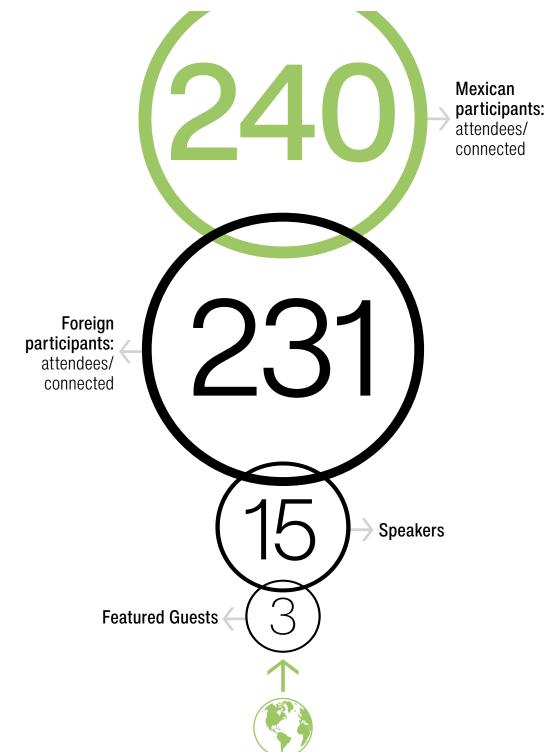
"As a **MEDEX** participant, you will be part of the best business community not only in México but in Latin America.

José Díez Deustua, Director of the MEDEX Program

International Week

Sustainable Entrepreneurship in an Inclusive Economy

Aiming to give MBA students from around the world the opportunity to learn more about the business culture in Mexico, every year IPADE organizes the International Week, where participants have the opportunity to meet and learn from other MBA students and reflect on Mexico's role as an emerging market and its potential for business.



OTHER EVENTS

MEDEX Discussion

Groups A 30-minute session held every Thursday, where an expert participant presents a topic (technology, sector, social development, culture) to his or her peers.





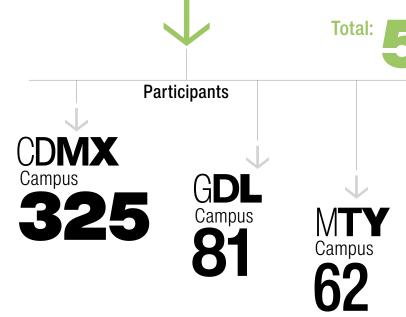


As the **global environment** calls for companies to focus on **specific needs**, they must train their managers to improve their performance in their roles and in their **business areas**. **IPADE's Focused Programs** are standardized and developed based on **cross-disciplinary topics** that respond to the current and future needs of management education; they also cover highly interesting **and cutting-edge topics in business.**

FOCUSE Programs

Closure of ADEA. July 2022.





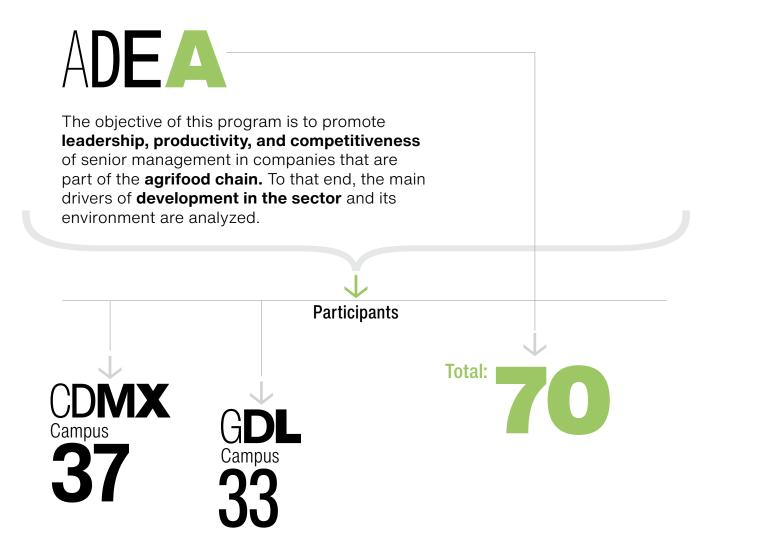








PROGRESS → Focused Programs



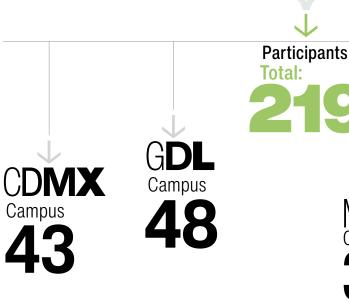
Colloquium for Entrepreneuria Families



The Colloquium is a unique Focused **Program** in Latin America aimed at creating an open and indepth communication environment that allows each family to analyze and assess the current situation of both their **company** and their family while ensuring privacy and an extensive approach.

Boards in Action

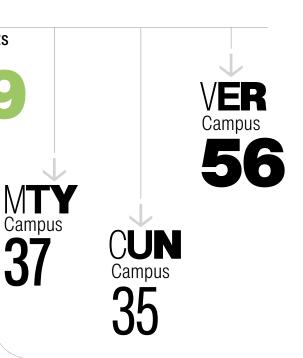
With the **knowledge**, tools and relationships offered in this Program, participants are able to gauge the scope of such governance bodies to ensure their efficient operation within their organizations or in those in which they are involved as independent board members.



Closure of Boards in Action Program. October 2022.









Management for Services. April 2022.

Management for **Services**

This program is aimed at **entrepreneurs**, **CEOs**, executive directors, and C-level managers and decision-makers in organizations seeking to achieve differentiation through a **customer experience-driven** business model.



The **Human** Side of the Manager



This program is designed to **encourage** entrepreneurs and CEOs to reflect on the most relevant aspects of their personal lives, aside from their professional achievements and challenges.

in**nov**AD

The **innovAD** provides participants with the knowledge, skills, and tools to build an innovation engine within their organizations.

Chairpersons and **Board** Members







This program aims to take the capabilities of chairpersons and board members



Participants



This program aims to provide a space for **reflection and dialogue** between entrepreneurs and people who have served as presidents or **CEOs** and are concerned about the f**undamental issues** that arise in the **twilight of life.**

Senior Leadership Summit

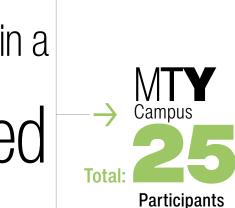
A meeting **exclusively designed for entrepreneurs and top-level executives** to discuss in depth the most relevant issues facing the future of organizations in **Latin America**. It offers the possibility to compare views with "**peerleaders**", enhancing and enriching their perspectives and personal networks. It is taught jointly by the eight most **prestigious schools in LATAM, including IPADE.**

> Participants CDNX Campus



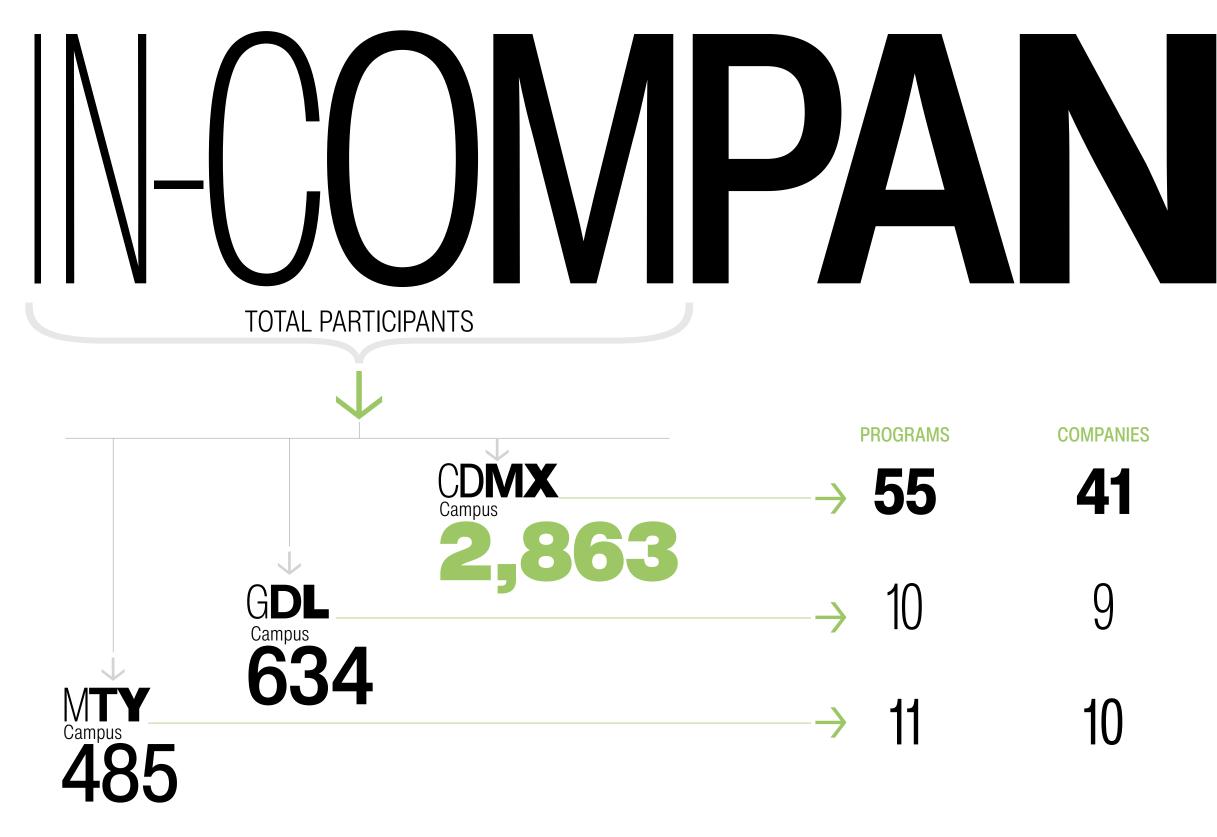
How to achieve continuity in a family -owned business?

Drawing on a diagnosis that involves **developing a personal work agenda,** participants set up a roadmap that will allow them to **understand the situation** of their **family business** with clarity.



IPADE's In-Company Programs are tailored to each company. After analyzing the organizational needs, we define **objectives**, **core thematic areas**, **topics per thematic area**, **modality**, participating academic departments and design a series of modules to ensure optimal program management.

In addition to **developing leaders** as agents of change, In-Company Programs foster a culture of effort, **strategic skills development,** and continuous improvement to contribute to their businesses with **key high-value elements.**





Programs









Companies that participated in an In-Company Program

Google

ABSA Amaac AMD Autozone Banco Base Banco Sabadell Banorte Banxico BASF BBVA Camara Suiza Canacintra Captro Carrier CEMEX Chubb CISCO Citibanamex Compusoluciones Cotemar Dell- AMD Eli lilly ΕO Farmapiel Ferrero Gentera Gerdau GNP

Grupo PROA Grupo Salinas Hospitales Puerta de Hierro HP-Aruba lcoon Ingram izzi Kantar Lamosa Metlife Nadro Nissan Colorada Peñafiel Pepsico Red Osmo Samsung Santander Secretaria de Educación Sellcom SOFTEK Televisa Univisión USSEC Volkswagen Walmart Whirlpool Xignux Zendesk

In CDMX, 42% of In-Company sessions were conducted in person.

SPECIAL GUESTS

CEO for Mexico	Banco Sabadell
	Danicu Sabaueli
President	CANACINTRA
Head of HR	Citibanamex
CEO	Compusoluciones
Board Member	Gentera
Managing Director	Gerdau Costa
CEO	NADRO
HR VP	Santander
CEO for Mexico	CISCO
	President Head of HR CEO Board Member Managing Director CEO HR VP

Concrete answers to specific needs.



REINVENTION



The Innovation and Learning Department IN COLLABORATION WITH EMERITUS

The Innovation and Learning Department emerged in a context of accelerated change for education and training models, providing a channel for existing or emerging projects and establishing strategic alliances with other institutions.



"Innovation is not a rabbit that is pulled out of a magician's hat on special occasions. Nor is it something that you can switch on and off. Innovation should be an integral part of how an organization operates every day".

> Antonio Casanueva, Professor of the Marketing Management Department.



- Raise IPADE's profile and impact in light of the emerging developments and trends.
- Increase IPADE's capacity to learn, experiment and adapt as an institution.
- Trigger new initiatives and changes within the Institution.





FINANCE

STRATEGIC SOLUTIONS FOR **DEALING WITH CRISES**



NEGOTIATION: AN ART AND A SCIENCE



AcelerAD





4th Edition: **146** 5th Edition: 200 6th Edition: 124 7th Edition: 115 8th Edition: 43

6th Edition: 185 7th Edition: 261 8th Edition: 336 9th Edition: **128** 10th Edition: 257 11th Edition: 65

2nd Edition: 46 3rd Edition: 25 4th Edition: 27 5th Edition: 37

Classroom

The **academic instrument** par excellence used by IPADE in all its programs is the **Case Method**, originally developed by Harvard Business School and adopted by IPADE since its foundation. It is an experiential learning process that relies on real-world **business situations** to encourage participants to carry out a diagnosis of each particular case and identify possible solutions. It is a multi-directional participant-focused model.

IPADE's virtual classroom is designed to support that academic tool and offer both participants and alumni a remote virtual learning experience worthy of our business school. It thus allows participants to:

 Engage in a collaborative experience wherever they are within a private and safe setting.

 Engage in a fluent real-time virtual interaction involving all participants.

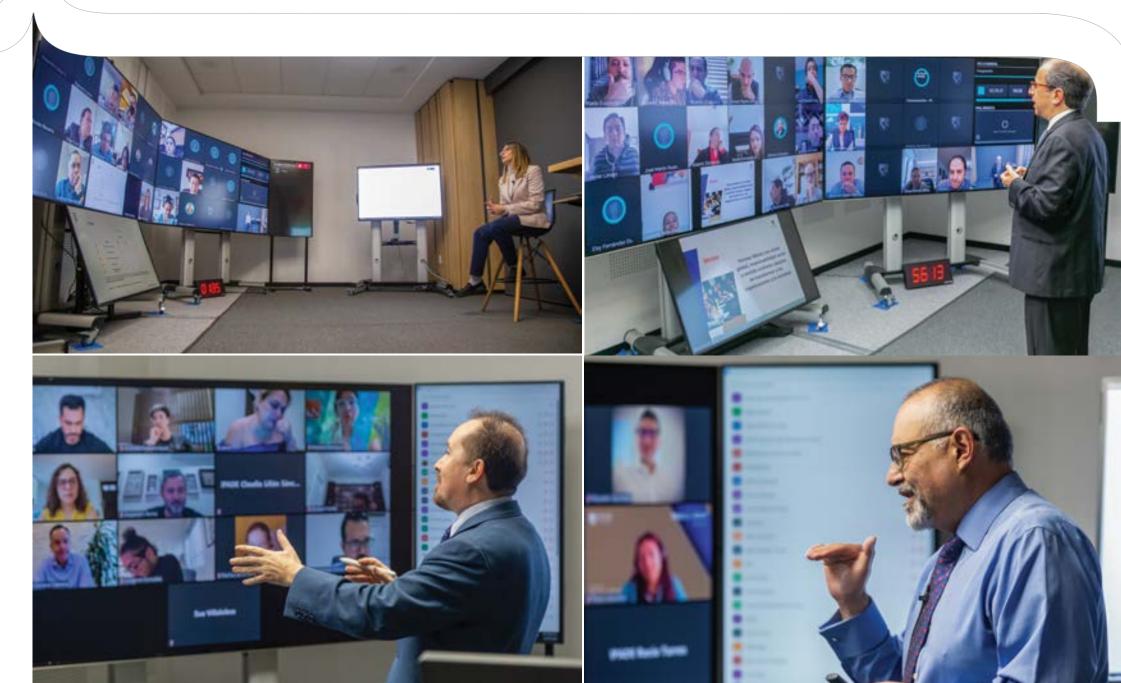
 Attend virtually to sessions and have the same communication experience as in person with highdefinition video and audio.

and devices.

In order to **promote innovative** education models, IPADE created a virtual classroom that facilitates the use of the case method, a hallmark of our business school. It is located in Mexico City, and its facilities are specifically designed to house IPADE's distinctive program sessions in-person or under a hybrid format.

> *Up-left:* Yvette Mucharraz y Cano, professor in the Human Resources Management department. Up-right: Ernesto Bolio, professor in the Corporate Policy department.

Down-left: Jorge Llaguno Sañudo, professor in the Decision Analysis and Human Factor departments. Down-right: Juan José Alonso Llera, professor in the Political and Social Environment department.



With this, IPADE continues building on its digital transformation to strengthen both its in-person and virtual classes, and to embrace hybrid education through a robust and secure collaboration platform

Aerial shot of the IPADE emblem during the Annual Faculty 2022.



four pillars:

IPADE Business School is constantly working to stay at the forefront of the business world and its faculty members drive its academic efforts by working on

1) research, 2) teaching, 3) administrative management, and 4) consulting. This allows all faculty **members** to have a broad perspective that is reflected in the classroom.

> "The annual Faculty meeting provides an excellent opportunity to raise our spirits, foster unity and renew the sense of **purpose** that inspires our activity".

> > Lorenzo Fernández Alonso, Dean of IPADE Business School.

REINVENTION → Faculty

As we do every summer, IPADE's Faculty and management team got together in August to discuss the strategy for our business school. After two years of health crisis, the meeting was held in person at the Mexico City campus. The event consisted of three days of work with various specific objectives, but with a common goal: to María Emilia Montejano, human rights speaker foster unity and revive our founding purpose.

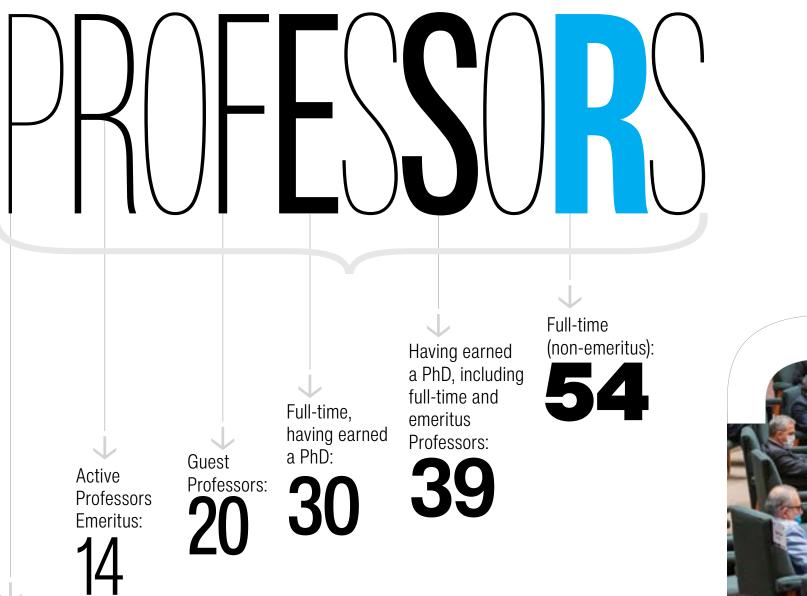
The following special guests participated in the threeday event:

Dan LeClair, CEO Global Busines School Network

Juan Pablo Cannata, Director of the Center for Applied Communication Studies (Universidad Austral)

Raúl Lagomarsino, Professor of Leadership and Ethics at ESE Business School

Fernanda Llergo Bay, Dean UP-IPADE



In late July 2022, three faculty members attended the Case Method course at Harvard (Glo-Coll), and two faculty members took online courses at The Case Center on "Teaching the Case Method and Case Writing".

TRANSLATED CASES

SUPPORTING CONTENT

Doctor Fernanda Llergo Bay, Dean UP-IPADE, addressed a few words to the attendees at the Annual Faculty 2022.



(41)

PhD candidates

>NEW CASES

TECHNICAL NOTES

STUDY GUIDES

in charge of promoting and positioning IPADE among the best Institutions business schools in the world, emphasizing the humanistic approach of the organization, its relationship with other schools and the international experience offered to both students and Most recent: **KEDGE** faculty. Its primary aim is to build Business School and IMT Countries partnerships and agreements **Business School** to meet IPADE's globalization interests and needs.

The International Office is

Senior Management International Days **Doing Business in Turbulent Times**

March 30 to April 1, 2022

Javier Silva	Leadership and decision making for the "Day after tomorrow".	IAE-Argentina
Alejandro Ruelas	"Race-to-the-Top" innovation, strategy and emerging markets.	University of Navarra-Spain / University of Miami - US
Niguel Ángel Llano Irusta	The importance of triple business sustainability in the face of major economic, political and social changes in 2022.	San Telmo-Spain
Miguel Soto	Finance in turbulent times.	San Telmo-Spain

International Visits

This year, we visited and received representatives of various business schools from abroad wishing to collaborate or build a closer relationship with the IPADE community.

International **Agreements**

Northwestern Kellogg

Kellogg School of Management

UNITED STATES May 2-6 Leading Business Growth: Reflections on Innovation



MANAGEMENT SLOAN SCHOO

MIT Sloan School of Management

UNITED STATES May 2-6 Innovation and Transformation Program at MIT

participants



Harvard **Business School**

UNITED STATES August 15-19 Leading Global Growth through Innovation



International **Week** of the Executive MBA (MEDEX)

Sustainable Entrepreneurship in an Inclusive Economy October 4-8, 2021

Mary Conway Dato-on	Genesis of a Green Brand in the Mayan Rainforest	Professor of International Business and Social Entrepreneurship at Crummer Graduate School of Business
Adrián Edelman	Ceibal The "One Laptop Per Child" Plan in Uruguay	Professor of Operations Management at IEEM Business School
Todd Moss	Conversation with the speaker	Director of Energy for Growth Hub
Ben Hoyer	Conversation with the speaker	Managing partner at CREDO Conduit



MEDEX International **Experience**

BerkeleyHaas



Haas School of Business UNITED STATES **Entrepreneurship & Innovation**



Schools

London Business School **REINO UNIDO** Digital Futures: Are You Ready Programme



Collaboration and agreements with international institutions

Associations AACSB (USA) AMBA (UK) EQUIS (EU) **GBSN** (USA)

North America

- 1 A. B. Freeman School of Business, Tulane University
- 2 Coggin College of Business, University of North Florida
- 3 Columbia Business School
- 4 COX School of Business, Southern Methodist University
- 5 Crummer Graduate School of Business, **Rollins College**
- 6 D'Amore-McKim School of Business -Northeastern University
- 7 Darden School of Business, University of Virginia
- Faculty of Business Administration, Université Laval 8
- 9 Goizueta Business School, Emory University
- Goodman School of Business, Brock University 10 11 Haas School of Business, University of
- California Berkeley
- 12 Harvard Business School
- 13 Haskayne School of Business, The University of Calgary
- 14 Ivey School of Business, Western University
- Jones Graduate School of Business, RICE University 15
- 16 Kellogg School of Management, Northwestern University

- 17 Kenneth Levene Graduate School
- of Business, University of Regina
- 18 Michael Foster School of Business, University of Washington
- 19 MIT Sloan School of Management
- 20 Owen Graduate School of Management, Vanderbilt University
- 21 Simon Business School, University of Rochester
- 22 Smith School of Business, Queen's University
- 23 Stanford Graduate School of Business
- 24 Stern School of Business, NYU
- 25 The George Washington University School of Business
- 26 Tuck School of Business at Dartmouth College
- 27 UMASS Boston, The University of Massachusetts Boston College of Management
- 28 UNC Kenan-Flagler Business School, The University of North Carolina at Chapel Hill
- 29 USC Marshall School of Business, University of Southern California

Latin America

1

6

7

- Barna Business School
- 2
- 3 ESE- Escuela de Negocios
- 4 FIA - Fundação Instituto de Administração 5
 - IAE Business School
- 8 IEEM-Escuela de negocios
- 9
- 10 INALDE Business School
- 11 Instituto COPPEAD de Administração/UFRJ
- ISE- Instituto Superior de Empresa 12 13 PAD, Escuela de Dirección
- 14 UNIS Business School, Universidad del Istmo

We have **built up** a **network of** business schools that allows us to attract the most relevant trends from every region of the world and to create strategic synergies.

Escuela de Administración, Pontificia Universidad Católica de Chile

Facultad de Negocios y Economía, Universidad de Chile

IDE Business School, Universidad de los Hemisferios

IESA - Instituto de Estudios Superiores de Administración

							Asia		
E	irope						1 Asian Inst 2 CEIBS - C		-
1 2 3 4 5 6 7 8 9 10 11 12	AESE Escola de Direcção e Negócios Alba Graduate Business School Audencia Business School Birmingham Business School, University of Birmingham Cass Business School CEU Business School EBS Business School EDHEC Business School EDHEC Business School EMLYON Business School ESSEC Business School Graduate School, Universita Bocconi HEC Paris						 3 CKGSB - 0 4 Coller Sch 5 Guanghua 6 HKBU Sch 7 Indian Insi 8 Indian Insi 9 Indian Sch 10 Institute o 11 NUCB Gra 12 RMIT Univ 13 Sasin Gra 14 School of 	Cheung Ki nool of Ma a School o nool of Bu titute of N titute of N nool of Bu of Manage aduate Scl versity Vie duate Inst	ong Gradua anagement, of Managem siness, Hon Managemen Managemen siness ement Techr hool, Nagoy etnam titute of Bus
12	IESE Business School					-			,
14 15 16	IMT Institute Minés Télécom Kedge School of Business London Business School LUISS Business School								
18	Luxembourg School of Business (LSB)								
19	Management Center Innsbruck (MCI), University of Innsbruck								
20 21	Mannheim Business School, University of Mannheim MIP - Politecnico di Milano Graduate School of Business								
22	Montpellier Business School			Afri	ca				
23	NEOMA Business School				SCA École de Mana	agomont			
24 25	NHH - Norwegian School of Economics Nyenrode Business School				ordon Institute of I	-	Science		
25 26	Poznan University of Economics and Business				gos Business Sch				
27	San Telmo Business School			4 St	rathmore Busines	s School	-		
28	School of Business, Aalto University								
29	Solvay Brussels School of Economics and Management		_						
30	St. Gallen University Department of Management								
31	Tallinn School of Economics and Business Administration, Tallinn University of Technology								
	The KLU, Kühne Logistics University				Oceania	L			
	UMEA School of Business and Economics University of Edinburgh Business School				1 Exculty of	- Businoss IIn	iversity of Weller	naona	
	Warwick Business School						iversity of Wollor I of Management		rie Universi
	Zagreb School of Economics and Management - ZSEM						stralia Business S		
00					e enverony		2.2		

Our **global approach** is one of our **distinctive** features in developing **leaders.**

nent

national Business School duate School of Business ent, Tel Aviv University gement, Peking University Hong Kong Baptist University nent Bangalore nent Raipur

echnology Igoya University of Commerce & Business

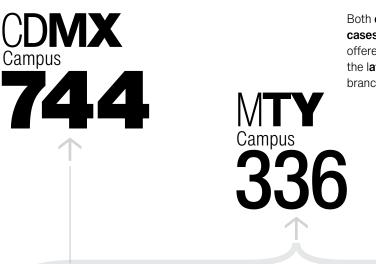
Business Administration, Chulalongkorn University University

ersity						

Over the course of **more than 56 years,** IPADE has successfully built bridges for collaboration and support with its **alumni,** as our **reputation** has been built by each and every one of them.

IPADE is proud to have an alumni base of over **43 000 people** who have been able to bring about improvements in their companies and in society as a whole. That is why IPADE offers benefits to remain in touch with its **Alumni network**.

Continuous updating management program

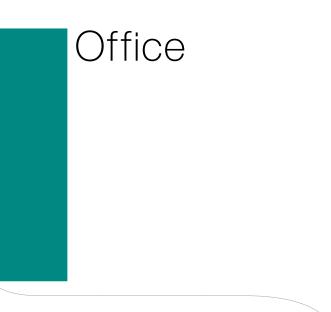


CEO Lecture H.E.B. and USC Marshall at Dr. Carlos Llano Cifuentes classroom



Both **current affairs** and the most **up-to-date business cases** lie at the heart of this Program, which is only offered to alumni to discuss, **over a period of 10 months**, the **latest trends** from all the business academic branches, focusing on their **impact on business**.





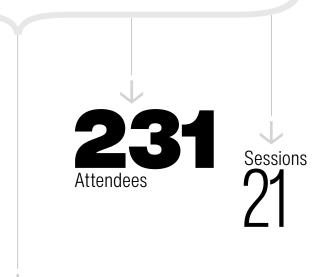






International Continuous Updating and Management Course CICA 22

Staying ahead of the curve and in close contact with other markets has become crucial in the global arena. The International Continuing and Updating Management Course is held over an intensive week where participants from sister schools share and discuss their views on business management in other parts of the world with participants from the various IPADE campuses.



COUNTRIES

- Dominican Republic
- Colombia
- Ecuador
- Guatemala
- Costa Rica
- Mexico

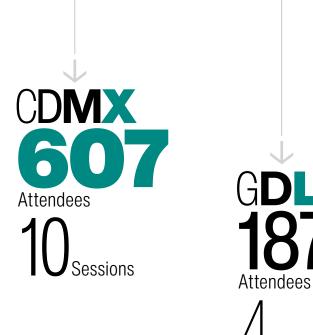
SCHOOLS

- BARNA (Dominican Republic)
- IDE (Ecuador)
- INALDE (Colombia)
- IPADE Costa Rica
- UNIS (Guatemala)

Extraordinary Sessions

These are forums where participants discuss insights around the business environment from an innovative point of view, including success stories and content of practical relevance.

Sessions



62



CDMX SESSIONS

México a mitad del sexenio: análisis postelectoral y retos por venir Rodrigo De León González, Professor of the Social and Political Environment Department.

Reconciliarse, perdonándose, una reflexión para vivir mejor la Navidad Pbro. Francisco Ugarte Corcuera, Chaplain.

De las Saturnales Romanas a la Navidad Cristiana Héctor ZagaL, Guest Professor of the Social and Political Environment Department.

Rusia y Ucrania ¿Prisioneros de la geografía o las nuevas piezas del ajedrez geopolítico global? Rodrigo De León González, Professor of the Social and Political Environment Department.

El Sentido del Sufrimiento

Pbro. Francisco Ugarte Corcuera, Chaplain.

Sesión - Metaverso, ¿ficción o realidad para las empresas? Rafael Ramírez De Alba, Professor of the Economic Environment Department.

Los motores de la vida. Motivaciones hacia la plenitud Rubén Urtuzuástegui Jiménez, Professor Emeritus of the Organizational Behavior Department.

Presentación del libro La pobreza como problema humano Pbro. Cristian Mendoza, book author. José Medina Mora, President at COPARMEX.

Negocios Fintech: ¿promesa o realidad? Alberto Ibarra Garza, Professor of the Decision Analysis Department.

Book launch: Personas Vértice Rafael Gómez Nava, Professor of the Operations Management and Strategy and General Management Departments, and book author.

GDL SESSIONS

Consecration of the Oratory Pbro. José Fernández Labastida, Opus Dei Vicar for the GDL Delegation.

A Day at IPADE, Class of 2018-2019 AD-2 program

Professors: Rodrigo Gonzalez Souza (Human Resources Management), Carlos Castellanos Rodríguez (Marketing Management), Antonio Casanueva Fernández (Marketing Management).

De las Saturnales Romanas a la Navidad Cristiana

Héctor ZagaL, Guest Professor of the Social and Political Environment Department.

Anniversary Meeting of the MEDE MEX Class of 1986-1988 Rodrigo Gonzalez Souza, Professor of the Human Resources Management Department.

Book launch: La pobreza como problema humano

P. Cristian Mendoza, book author and José Medina Mora, President at COPARMEX



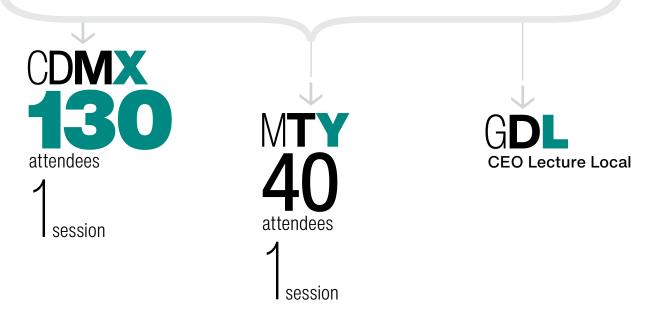
Book launch: La pobreza como problema humano Pbr. Cristian Mendoza, book author.

Conference - Diálogo militares Brigadier General DEM Andrés Valencia Valencia, Commander of the 7th Military Zone.



CEO Lecture Series

At **IPADE** we are **committed to inspiring** our alumni by sharing the life experiences of business leaders who have made an **impact on their society.** The **CEO Lecture Series** offers a space for dialogue between world-class managers and our alumni.



Anniversaries

CDMX 967 in-person attendees

152 online attendees May 16-20, 2022 The Liaison Office brings together IPADE alumni in annual meetings called Anniversaries. These events allow alumni to reconnect every five years and share experiences, **exchange opinions,** and reminisce about their time at IPADE.

CLASSES

97, 02, 07, 12, 17 y 19 **MEDEX**

72, 82, 92, 02 AND 12 **D-1**

12 ADECAP

07 AND 12 **ADIT**

17 AND 19 **D-1 Regional**

19 INNOVAD

02, 07, 12,17,1 9 **AD**

19 AD Regional 67, 72, 77, 82, 87, 92, 97, 02, 07,12, 17 AND 19 **AD-2**

17 **PADLA**

11 AND 12 AD-2 Costa Rica

16-17, 18-19 **AD-2 Panama**

77, 87, 97, 07, 17 AND 19 **D-1**

72, 77, 82, 87, 92, 97, 02, 07, 12, 17 AND 19 **MEDE**



CEO Lecture Series, March 2022.

Monday, 16

Rebasar al líder: el fracaso del ayer es el éxito de hoyCase: El desarrollo del chip M1 de Apple.Professor Jorge Llaguno, Organizational Behavior andDecision Analysis Departments.Los datos y la analítica como ventaja competitivaCase: SMU825 PropertyGuru: Driving Al Powered RealEstate {EP}.Note: 2020 eME 91 Building a Winning Data Strategy{SEES}.

Professor Rafael Ramírez de Alba, Economic Environment Department.

Tuesday, 17

Sucesión, difícil paso a la trascendencia Case: CIFEM 19 C 01. En qué momento mi héroe se convierte en mi peor enemigo. Professor Nahum De la Vega, Professor Emeritus of the Organizational Behavior Department.

Blockchain y activos digitales Professor Eugenio Gómez, Guest Professor of the Economic Environment Department.

Wednesday, 18

Sucesión, difícil paso a la trascendencia Case: CIFEM 19 C 01. En qué momento mi héroe se convierte en mi peor enemigo. Professor Nahum De la Vega, Professor Emeritus of the Organizational Behavior Department.

Blockchain y activos digitales Professor Eugenio Gómez, Guest Professor of the Economic Environment Department.

66

Thursday, 19

Blockchain y activos digitales

Professor Eugenio Gómez, Guest Professor of the Economic Environment Department.

Sucesión, difícil paso a la trascendencia Case: CIFEM 19 C 01. En qué momento mi héroe se convierte en mi peor enemigo.

Professor Nahum De la Vega, Professor Emeritus of the Organizational Behavior Department.

Friday, 20

Blockchain y activos digitales

Professor Eugenio Gómez, Guest Professor of the Economic Environment Department.

Rebasar al líder: el fracaso del ayer es el éxito de hoy

Case: El desarrollo del chip M1 de Apple. Professor Jorge Llaguno, Organizational Behavior and Decision Analysis Departments.

The **CEO Lecture Series** offers a space for dialogue between **world-class managers** and **our alumni.**

Anniversaries



77, 92 , 07, 17, 21 **AD-2**

87, 92, 97, 02, 07, 12, 17, 21

CLASSES

07, 12, 17, 21 **MEDEX**

12, 17, 21 **MEDE**

Session

D-1

Construyendo el futuro desde el futuro Juan José Alonso Llera, Guest Professor of the Social and Political Environment Department.

Special Guests

Mauricio Doehner, EVP Corporate Affairs, CEMEX. Gustavo Huerta Vargas, CEO, Bluebox. Ing. Enrique Alfaro Ramírez, Governor of the State of Jalisco. Mr. Juan Carlos Flores Miramontes, Secretary of Education of the State of Jalisco.

Anniversaries



81-82, 91-92, 06-07, 16-17, 19-20 **AD-2**

CLASSES

07, 12 **ADIT**

06-07, 16-17 **AD-2 León**

19-20 **AD-2 Morelia**

01-02, 11-12, 19-20 **Culiacán** 81-82, 87, 06-07, 11-12, 16-17, 19-20, **D-1 Guadalajara**

19-20 D-1 Regional

86-87 **D-1 Aguascalientes**

17 innovAD

05-07, 10-12, 15-17, 18-20 **MEDEX Guadalajara**

Sessions

Carácter excéntrico de la política: un diagnóstico de urgencia Felipe González y González, Professor Emeritus of the Social and Political Environment Department.

CompuSoluciones: Estrategia Empresarial post-COVID Mr. Juan Pablo Medina Mora, CEO at CompuSoluciones.

2021 Global Alumni Meeting

December 7-8 Online format

Links generated 2021 6,976

> Connections were identified with IPs from **30** countries (with a presence in the **5** continents).

1-ON-1 NETWORKING MEETINGS 1,790 participants 3,006 meetings held Sponsors

Speakers

Carlos Slim Domit (Chairman of the Board of América Móvil, Telmex and Grupo Carso), Altagracia Gómez Sierra (Chairwoman of the Board of Grupo Minsa), Gustavo Huerta (CEO Bluebox), Jerónimo Uribe (CEO La Haus), Mariuz Calvet (Senior Director of Sustainability and Responsible Investment Grupo Financiero Banorte), Ana Paula Fernández (CEO of Initiatives for Sustainable Development ISD), José Antonio Murillo (Deputy Director of Analytics Grupo Financiero Banorte), Adib Cherit (Chief Data Officer Grupo Salinas), Carlos Saenz Herrmann (CEO at VIPS), Omar Yadid Taboada (Director of Investment Analysis at Casa de Bolsa Citibanamex), Ivonne Kinser (Head of Mkt & Innovation Avocados from Mexico), Marco García de la Cruz (Global Head of Digital Transformation & Customer Experiencie Cinepolis), and others.

<image>

Users logged into the event-activated links **3,765**

Ancora, Bechapra, BIM, Cisco, Cuervo, Dynatrace, Grupo IPS, EY, KIO Networks, SIAC, Lincoln, Monex y TIP.



As part of **its mission, IPADE** considers it relevant to engage in socially responsible initiatives, aiming to promote social responsibility within its community through the **Institutional** Development department, which is in charge of bringing IPADE alumni and participants together to achieve this objective.

The Mexico City campus supports Colegio Montefalco and Fundación El Peñón, two schools offering academic and human development with educational **excellence** to young people in the eastern part of Morelos.





EVENTS

Colegio Montefalco and Fundación El Peñón Annual Report September 28, 2021. Objective: To present the results and activities carried out during the year in both schools.

Colegio Montefalco Business Fair April 4, 2022.

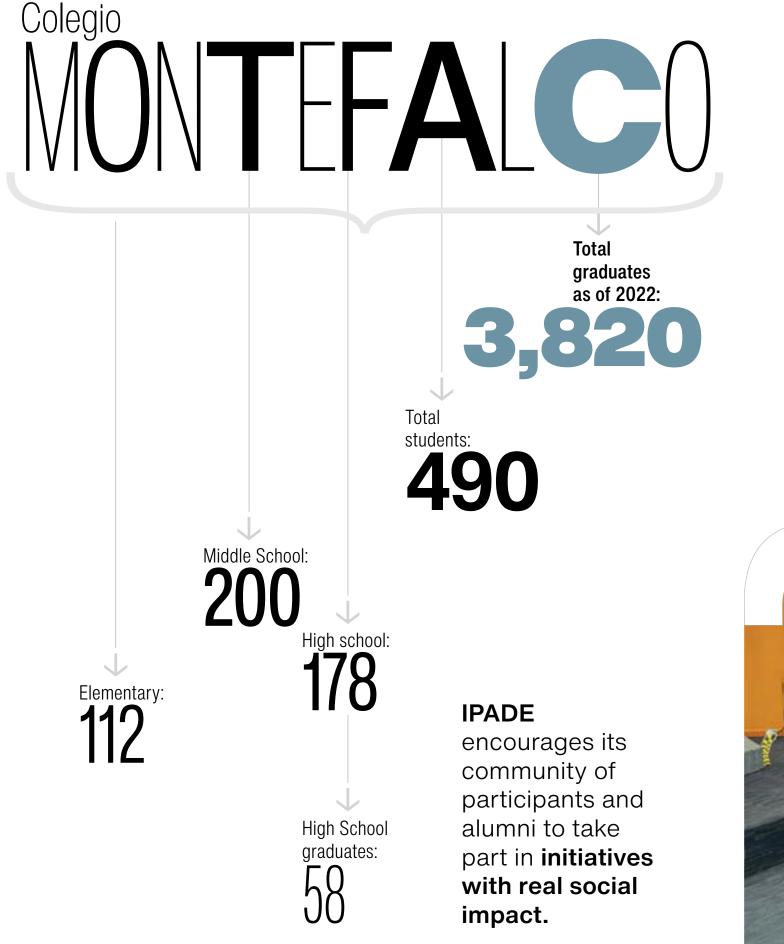
Objective: To present the entrepreneurship projects developed by the high school students of Colegio Montefalco to our community of donors. 50 in-person participants and 23 connected devices.

IPADE Social Responsibility Day May 14, 2022.

Objective: To promote and foster a sense of social responsibility among the participants of the **MEDE** program by inviting them to participate in a micro-volunteering day bringing together participants, students, teachers and parents from Peñón and Montefalco.

Financial Campaign for Montefalco and Fundación El Peñón

June 9 to July 14, 2022 **Objective:** To increase the number of scholarships granted to students in these schools. The funds raised amounted to **\$1,440,000 per year,** resulting in an increase in the scholarship percentage for the 843 students of these schools.



ACHIEVEMENTS

APP NEMAX

Aiming to enhance our communication channels with parents and staff, the Nemax application was launched to provide quick and easy access to the portal on mobile devices, allowing parents to see news, newsletters, grades and school events, among other features.

HYBRID CLASSROOMS

A total of 25 hybrid classrooms

were set up in the school to support the return to a hybrid system for the elementary, middle and high school levels, in compliance with the health and safety guidelines issued by the Civil Protection Department.

OUR STUDENTS WERE SUPPORTED WITH COMPUTER EQUIPMENT

Durante el ciclo escolar se recibieron donativos de equipos de cómputo, apoyando a 52 alumnas para que contaran con las herramientas necesarias para adecuarse a la actual forma de trabajo.

continue in school.

PSYCHOPEDAGOGY DEPARTMENT

The primary aim is to guide students so that their educational experience enables them to achieve optimal development, identifying and maximizing their strengths, as well as providing them with any personal support they may require.

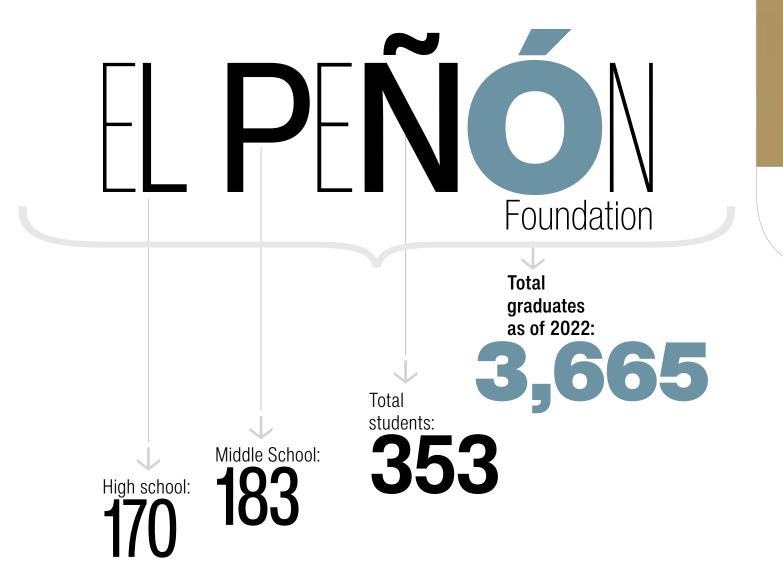


OUR STUDENTS WERE SUPPORTED WITH INTERNET SERVICE

During the 2022-2023 school year, the satellite internet installation donation was renewed for 18 months, starting in May 2022. With that, 10 students now have internet access at home to be able to

SCHOOL BUS ENTRANCE

An exclusive entrance has been set up for school bus es; buses arrive on a designated schedule. A cobblestone pathway was built so that students can walk to their classrooms when they get off the bus.



ACHIEVEMENTS

ACADEMIC

- **1.**100% of students attended classes during the school year (online, hybrid and face-to-face) as the stages of the pandemic evolved.
- 2.We continued to support students with computer equipment and internet access, especially for those who did not have the necessary resources.
- **3.**Tests were conducted to evaluate learning. CENEVAL and SEP tests.

SPORTS

- **1.**We won the Telesecundarias state championship, making us the team to represent the subsystem for the basketball category.
- 2.We are members of the chess team that will represent Morelos at the national championship.
- **3.**We won third place in chess at Copa Fortaleza, in category A, and first place in category C.
- 4. First time participation in the Junior NBA tournament in CDMX.

PERSONAL DEVELOPMENT

- **1.**30 students received the sacrament of Confirmation and 25 received their First Holy Communion.
- **2.**Corpus Christi celebration with teachers and
- students acroos the school.
- **3.**30 parents participated in the Basic Course for fathers.

VIRTUAL CLASSROOMS

With the support of our donors we were able to install 13 virtual classrooms.

GOLF TOURNAMENTS

October 2021 and March 2022. Objective: to promote greater engagement of graduates in the social initiatives they are invited to participate. 360 registered players and 9 sponsoring brands in the events.

Fund Raising Campaign Start Montefalco/El Peñon.

SPECIAL GUESTS

Víctor Lachica Bravo	President	Cushman & Wakefield México
Gustavo Hernández Hernández	Director of Commercial	Nacional Monte de Piedad
	Strategy and Marketing	
Roberto Kiehnle	Chairman of the Board of Trustees	Montepío Luz Saviñon
Jorge Salas Cacho	CEO	Ancora Seguros y Fianzas
Javier Ruiz Hernández	CEO	Xweb México
Benjamín Barona Coghlan	CEO	Grupo Control

Social Initiatives **Monterrey**

Name of initiatives during the cycle: Golf Tournament. March 11, 2022 Objective: To raise funds for scholarships for girls from El Pinar

Results:

Total fundraising: **\$89,851.34** to train young girls between the ages of 15 and 20 in the hospitality industry, and to provide them with an educational plan to improve their opportunities and quality of life in various areas including: gastronomy, hospitality and tourism, business administration, English, humanities and culture.

Sponsorship contributions were both in-kind and with financial support.





Social Initiatives Guadalajara

- A donation of paint was made to the DIF of El Arenal.

 The municipality's civil protection service was hired. Annual training courses were arranged and received. The municipality provided maintenance to their **ambulance in** exchange for the training.

• Empty wine bottles were donated to a foundation that uses them to make candles.

Featured **HESTS**

Fernanda Llergo Bay Universidad Panamericana and IPADE Business School President Annual Faculty Meeting 2022 August 3-5

Nayeli Ucha Atayde Atavde Entertainment Group CFO and Founder **ISTMO Forum** November 9, 2021

Sandra Ramírez Bristol Myers Squibb México General Manager ISTMO Forum November 9, 2021

David Geisen Mercado Libre México Country Manager **ISTMO Forum** November 9, 2021

Rodrigo Pacheco García Grupo Imagen Multimedia Business Journalist ISTMO Forum November 9, 2021

Jerónimo Uribe Moreno La Haus Founder Global Alumni Meeting December 7-8, 2021

Mariuz Calvet Grupo Financiero Banorte Director of Sustainability and Responsible Investment Global Alumni Meeting December 7-8, 2021

Ana Paula Fernández del Castillo Quintana Initiatives for Sustainable Development Partner and Chair Global Alumni Meeting December 7-8, 2021

Altagracia Gómez Sierra Grupo Minsa Chair of the Board of Directors Global Alumni Meeting December 7-8, 2021

Carlos Slim Domit Grupo Carso, América Móvil y Telmex Chair of the Board Global Alumni Meeting December 7-8, 2021

Geoffrey Garrett USC Marshall Dean **CEO** Lectures Series March 16, 2022

Scott McClelland H.E.B. Food / Drug Stores President **CEO** Lectures Series March 16. 2022

Enrique Beltranena Mejicano Volaris CEO Doing Business in Mexico MEDE March 15, 2022

Altagracia Gómez Sierra, Grupo Minsa.

Carlos González Fillad

HSBC Global Liquidity & Cash Management LATAM Doing Business in Mexico MEDE March 15, 2022

Lorenzo Barrera Segovia Banco Base CEO Doing Business in Mexico MEDE March 15, 2022

Juan Andrés Panamá Didi Mexico General Manager Doing Business in Mexico MEDE March 17, 2022

Richard Farr Didi Mexico **Operations** Lead Doing Business in Mexico MEDE March 17. 2022

Pablo Moreno Valenzuela Grupo AMPM CEO Doing Business in Mexico MEDE March 17, 2022

Laura Cruz Mastercard Mexico Country Manager Doing Business in Mexico MEDE March 17, 2022

Our commitment is to inspire our graduates by sharing the experiences of business leaders who have made an impact on society.





Interview with Carlos González Fillad, HSBC.

Jorge A. Peralta García Idearia Lab CEO Management for Services

April 5, 2021

José Medina Mora CompuSoluciones / Coparmex CEO / President Anniversaries 2022

Juana Ramírez

Grupo SOHIN CEO Panel: Women Changing the Future, Today May 26, 2022

Adriana Ramírez Chávez Visa México CEO Panel: Women Changing the Future, Today May 26, 2022

Gimena Mondragón

Nestlé Business Executive Officer Closing Event Female Leaders July 1, 2022

Dan LeClair Global Business School Network CEO Annual Faculty Meeting 2022 August 1-5, 2022

Centers

IPADE has launched the Research Centers with the aim of promoting discussion, interdisciplinary dialogue and knowledge creation around relevant and fundamental issues of business life and management.

Our Faculty members participate in the centers to further IPADE's presence in both the academic and business spheres in Mexico and around the world.

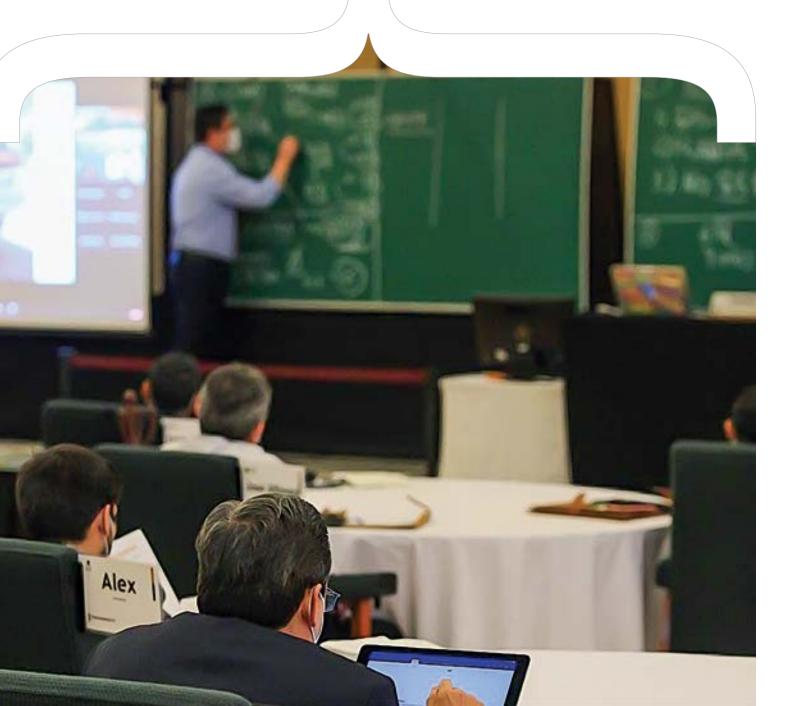
→ RESEARCH CENTER FOR FAMILY **BUSINESSES | BBVA (CIFEM)**

IPADE's Research Center for Family Businesses - BBVA constitutes the instrument that will enable us to learn about the level of internal harmony in companies and thereby contribute to their continuity.

RESEARCH PROJECTS

LEVEL OF PROGRESS OF MEXICAN FAMILY BUSINESSES TO ACHIEVE THEIR CONTINUITY AND HARMONY. 2021 REPORT Author: Ricardo Aparicio Castillo and Alfonso Bolio Arciniega.

LEVEL OF PROGRESS OF MEXICAN FAMILY BUSINESSES TO ACHIEVE THEIR CONTINUITY AND HARMONY. WORK IN PROGRESS. IFERA International Congress 2022. Author: Ricardo Aparicio Castillo.





FVFNTS

CHALLENGES AND DYNAMICS OF FAMILY BUSINESSES 7th to 11th editions. 100% online

COLLOQUIUM FOR FAMILY BUSINESSES 18th and 19th editions Puebla

PUBLICATIONS

CASE: GRUPO MALDONADO E HIJOS Alfonso Bolio Arciniega and Ricardo Aparicio Castillo.

NEW BOOK EDITION: SIGUE TU VOCACIÓN

Ernesto Bolio y Arnciniega, Ricardo Aparicio Castillo, Ricardo Murcio Rodríguez, Jorge Llaguno Sañudo and Rubén Urtuzuástegui Jiménez. Editorial Panorama / IPADE Publishing.

- Bimonthly articles in BBVA's Estratega
- magazine.
- Dissemination articles for BBVA's Financial
- Education website.
- Articles and interviews for national medial.

PROGRAMS DELIVERED JOINTLY WITH **OTHER COMPANIES**

Sessions on family businesses for: GNP, Metlife, Xignux, and Lamosa.

RELEVANT ACTIVITIES

Quarterly Meetings of the Promotion Board

Participation in the Congress organized by the International Family Enterprise Research Academy, in Santander, Spain.

Participation in the Continuous Updating Programs of the Research Centers with the JAVICA Case and the Topic: Challenges for Successors in Family Businesses.

PARTNERSHIPS

- Renewal of CIFEM's exclusive sponsorship with Banco BBVA for three years.
- Partnership to launch the Network of Chairs and Research Centers for Family Businesses together with IESE Business School (Spain); IAE Business School (Argentina) and INALDE Business School (Colombia).
- · Participation in IFERA's LATAM Board.

SPECIAL GUESTS

Alfonso Urrea Martín, CEO, Grupo Urrea, Tools and Hardware Division. Javier Olvera Silveira, President, Grupo Vivo.

- · Participation in the Advisory Board of the ADEF program offered by UP Guadalajara.
- Lecture at the 25th anniversary of San Telmo
- Institute's Family Business Chair, in Seville, Spain. Visiting Professor in ISE Business School's Family
- Business Program, São Paolo, Brazil. Speaker at the International Seminar on Family
- Businesses, Universidad Privada Boliviana, Bolivia.

Alejandro García, Partner and entrepreneur, Grupo AlEn. Imelda de Alba, CEO, Grupo Desarrollador Balvanera.

→ RESEARCH CENTER FOR WOMEN IN SENIOR **MANAGEMENT (CIMAD)**

The Center focuses on the main challenges faced by organizations today in promoting and ensuring the retention of female talent.

ACADEMIC RESEARCH

THE IMPACT OF COVID ON EXECUTIVE WOMEN. 2021.

Authors: Yvette Mucharraz y Cano, Diana Dávila Ruiz, Karla Cuilty Esquivel.

FVFNTS

OFFICIAL LAUNCH OF PLATFORM: NETWORK OF WOMEN ADVISORS AND EXPERTS MEXICO 300 PEOPLE CONNECTED

With a welcome message by Mr. Lorenzo Fernández, Dean of IPADE; the Deputy Governor of Banxico, Irene Espinosa; and strategic partners: Martha Herrera, Global Director of Social Impact at CEMEX: Arlene Schuchard, Senior Relationship Manager Mexico at Credit Suisse; and Guadalupe Castañeda, Director of EY Red de Consejeros México.

280 PEOPLE Programs team.

WORK MEETING With universities to participate in the preparation of the book "Formación de Mujeres para los Consejos".



HOW TO ACHIEVE CONTINUITY IN FAMILY **BUSINESSES?** 11th edition MTY

DECENT WORK IN MEXICO, A PERSPECTIVE WITH GENDER INDICATORS. 2021. Authors: Benjamín Alemán, Karla Cuilty.

WOMEN CHANGING THE FUTURE, TODAY

We hosted the event in collaboration with the Coordinating Council of Women Entrepreneurs (CCME), CIMAD and the Senior Management

PROJECTS AND PUBLICATIONS

Proposal of Abstract for the research paper entitled "Economic Complexity and Female Decent Work in Mexico", in the Special Issue of the Gender, Work & Organization Journal.- The answer lies in our humanity: Research and methodologies that facilitate healing and hope.

The research paper entitled "Working from home, the burnout effect for women and its mitigating factors in the COVID-19 lockdown" successfully passed the first peer-review screening of the Journal: Gender in Management: An International Journal.

The research paper entitled "A great challenge for executive mothers, working from home, undertaking other duties and the burnout resilience effect" was submitted to the Journal of Occupational Health.

Acceptance of book chapter entitled "Hybrid Work, a Result of the COVID-19 Lockdown" for the book entitled Rebuilding after the Great Confinement: Human, Economic and Technological Levers, to be published by Universidad Panamericana. The chapter was co-authored by Diana Dávila, Ricardo Murcio, Karla Cuilty, and Yvette Mucharraz.

Registration of the research project entitled "Female Ambassadors Brands".

Publication of the book entitled Todo Outsourcing, prepared jointly with Universidad Anáhuac, with CIMAD's participation in the chapter entitled "Diversidad de género en la sinergia empresarial." CIMAD's participation in the In-Company Program organized for the Swiss Chamber of Commerce, as part of the closing of the Chamber's inter-company Mentorship initiative.

Kick-off of the "Sponsorship Program" project.

The 2021 Report entitled "Diversidad de Género en Consejos de Administración en México" was jointly published with Women on Boards, with participation by Martha Rivera, Professor of the Marketing Management Department, as a speaker.

During the First Forum of Women Business Leaders organized by La Salle University as part of the celebration of its 60th anniversary, CIMAD presented the project entitled "Red de Consejeras y Expertas México".

A collaboration agreement was signed with IMCO (Public Policy Research Center) for the preparation of the annual White Paper on the participation of women on boards, to be published in August 2022.

On March 18, she participated in a Rober Walters event in a round table discussion on the participation of women on Boards of Directors, to discuss possible alternatives to accelerate the transformation of companies in this area.



PARTNERSHIPS

 EY México 	• UP
- CEMEX	- UNAM
- AT&T	- IBERO
Credit Suisse	- EGADE, TECNOLÓ
 Gentera 	DE MONTERREY

Signing of two collaboration agreements with Gentera to sponsor the projects: "Burnout of women with children during the pandemic" and "Decent work in Mexico." For \$250,000 pesos each.

Renewal of sponsorship agreements with Credit Suisse and EY for the "Red de Consejeras y Expertas", for \$300,000 pesos each.

Research project: "Burnout and work during the pandemic". The papers were presented at the annual academic conferences and considered for the proceedings:

(2): Event: Women Changing The Future, Today.



UNIVERSITIES

• LA SALLE • ANÁHUAC • ITAM

NOLÓGICO

2022.

• "European Academy of Management ," EURAM: An aggravated pandemic: Burnout in working Women during COID-19 times, held in June 2022, in Winterthur, Switzerland.

 "Academy of Management", AOM: The female face of COVID-19: Burnout in working women and the quest for resilience. Held in Seatle, U.S., in August

SPECIAL GUESTS

Irene Espinosa, Deputy Governor -Banxico. Martha Herrera, Global Director of Social Impact at CEMEX Mexico.

Arlene Schuchard, Senior Relationship Manager Mexico at Credit Suisse.

Guadalupe Castañeda, Director of EY's Mexico Counselina Network.

Juana Ramírez, CEO and President of Grupo SOHIN, Founding Partner of ASEM, Asociación de Emprendedores Mexico.

Jorge Ortiz, CEO of Chalan Executive Officer-Tan tan. Luz Adriana Ramírez Chávez, CEO of VISA Mexico. Julie Felker, Senior Organitational Development Consultant-University of Michigan.

→ RESEARCH CENTER FOR PHILOSOPHY AND BUSINESS (CIFE)

CIFE aims to produce and publish original content to promote spaces for dialogue and collaboration with the main actors in each line of research, as well as to foster interdisciplinary dialogue through joint work with the various academic departments and research centers at IPADE.

RESEARCH PROJECTS

EXIGENCIAS DEL ALTO DESEMPEÑO. EL DESAFÍO DE LA SUSTENTABILIDAD PERSONAL Y EMPRESARIAL Author: Carlos Alejandro Armenta Pico and Alejandro

Salcedo Romo.

RECONCILIACIÓN Y PERDÓN. OBSTÁCULOS. **RECURSOS INTERIORES Y ETAPAS**

Author: Carlos Alejandro Armenta Pico y Alejandro Salcedo Romo.

EL PODER Y EL EGO EN LA PERSONA DE VÉRTICE Author: Carlos Alejandro Armenta Pico, Alejandro Salcedo Romo and José Antonio Lozano Díez.

EVENTS

G-20 Colloquium (First edition).

SPECIAL GUESTS

José Antonio Meade Kuribreña, Consultant and Counselor, Various Boards.

EL ATARDECER DE LA VIDA. RASGOS, **DILEMAS Y DESAFÍOS** Author: Carlos Alejandro Armenta Pico and José Antonio Lozano Díez.

METAMORFOSIS SOCIAL Y CULTURAL. EL VARÓN Y LA MUJER EN EL MUNDO CONTEMPORÁNEO Author: Carlos Alejandro Armenta Pico et al.

Participación in the Continuous Updating Programs

of the Research Centers.

→ RESEARCH CENTER FOR BUSINESS **ENTREPRENEURIAL INITIATIVE (CIIE)**

The focus of its activities and research lies in the nature and characteristics of the work done by that social agent that we call the entrepreneur. Through analysis and in-depth discussion on the initiative and work of the entrepreneur - the driving force of economic and social life - the center seeks to shed light and provide answers to the reality of a challenging and changing context.

RESEARCH PROJECTS

Exploring Motivations and Key Differentiators of Female Entrepreneurs Author: Silvia Cacho Elizondo.

June 21

FVFNTS

ENTREPRENEURIAL PANELS

These are conversations held to discuss topics of interest to the IPADE alumni community and the business community at large. The initiative is organized into three panels around a specific topic, which were held at different times of the year. The first series of panels dealt with topics related to the Entrepreneurship Ecosystem in the Region.

- Levantamiento de fondos para una empresa de fase temprana April 7

Panelists: Heberto Taracena, Managing Partner at Capital Invent and Fernanda Guerrero CEO at Chía Mía.

PROJECTS AND PUBLICATIONS

- Protech: Estrategia de la Cadena de Suministro
- View Accelerator
- El Riesgo del Crecimiento
- Access-Based Business Models In The Mexican Apparel Market Exploring Motivations And Key **Differentiators Of Female Entrepreneurs**
- Grupo Leslie

- Sura Am
- Innovación
- Máximos Sa

Estudio comparativo en el gobierno corporativo entre empresas de crecimiento acelerado y empresas institucionalizadas. Author: Luis Antonio Paredes Izaguirre.

Cerrando la inversión, buenas y malas prácticas al estructurar un cap-table

Panelists: José Ramón del Río, Associate Legal Counsel at MIRA & Chief Legal Officer at ISOI; and Ludovic Phalippou, CEO at Equity International.

- Lo que suma y resta en el gobierno de una empresa de fase temprana September 22 Panelists: Sebastián Garza T. General Partner at Gava Capital; and Gustavo Huerta, CEO at Bluebox.

• 10 panels with entrepreneurs in the programs AcelerAD (2021 and 2022), InnovAD (2022) and the IPADE Global Alumni Meeting (2021).

- Gestión de Portafolios de Proyectos de - Ecosistema de Emprendimiento Regional Todo Para Sus Pies - Taller de Jacobo y María

PARTNERSHIPS

Sponsorship agreement with BlueBox by 3MDP.

SPECIAL GUESTS

Goyo de Hanne, CTO, Sigma Alimentos. Daniel Alanis, CGO, Sigma Alimentos. Pablo Errejón, CEO, Grupo Guía. Jerónimo Uribe, CEO, La Haus. Gustavo Huerta, CEO, Bluebox. Heberto Taracena, CEO, Capital Invent.

Fernanda Guerrero, CEO, Chia Mía. José Ramón del Rio, Associate Legal Counsel, MIRA & en ISOI. Ludovic Phalippou, CEO, de Equity International. Héctor Troncos, CEO, FIT Crew & Founder Sports World.

CIRES

RESEARCH PROJECTS

Research Project Aceite de Palma en México Author: Camilo Posse, Rodrigo González and Ana Cristina Dahik.

EVENTS

• Meeting with the global PRME team (Principles for Responsible Management Education) at IPADE.

- Book launch: La pobreza como problema humano, authored by P. Cristian Mendoza.

PROJECTS AND PUBLICATIONS

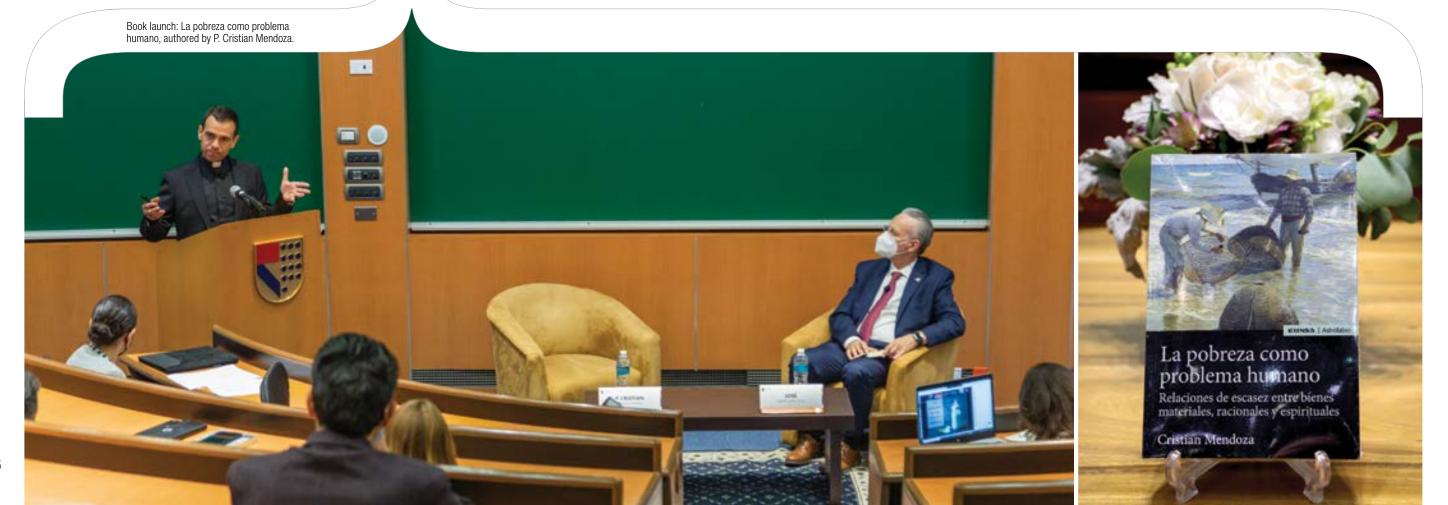
- IPADE CASE Elizabeth Holmes, ¿Qué sigue para la economía circular en México? Authors: Ana Cristina Dahik Loor, Alejandro Salcedo
- ARTICLE FOR EL ECONOMISTA The Common Ground between Social Entrepreneurship and Sustainability Author: Ana Cristina Dahik Loor.
- ISTMO INTERVIEW Ben Hoyer: The Common Ground between Social Entrepreneurship and Sustainability Author: Ana Cristina Dahik Loor.

 ABSTRACT PAPER. ACCEPTANCE TO "CSSI SYMPOSIUM 2022: "PARTNERING FOR **RESILIENCE AND TRANSFORMATION".** Community (dis)engagement in cross-sector partnerships: understanding the interplay of trust and control through orchestrator's eyes Author: Ana Cristina Dahik Loor.

SPECIAL GUESTS

José Medina Mora, Director, COPARMEX.

One of IPADE Business School's strategic pillars is research, and this is reflected in the quality and depth of the content we offer our participants throughout the sessions taught in each program.



 ARTICLE FOR ISTMO Can we shorten the path to sustainability? Author: Ana Cristina Dahik Loor.

The quality of the programs offered by IPADE has made it feature in leading world rankings and has earned it the most valuable accreditations for business schools.

QS Global MBA 2022

Ranked program:

Ranking: Within

the **121-130 range**

rd

in Latin America

MEDE

globally

FT Executive Education 2022 (Open Enrollment y Custom Programs).

Ranked programs:

SENIOR MANAGEMENT PROGRAMS, FOCUSED PROGRAMS, and **IN-COMPANY PROGRAMS**

IPADE's ranking:

FT Global MBA 2022 Ranked program: MEDE

In-Company Senior Management programs and Focused programs

In 2022, IPADE Business School was recognized as one of the 100 best business schools in the world, ranked 84th, and as the only Latin American school featured in the Financial Times Global MBA ranking. It was also ranked second globally in "International Experience" and 10th in "Career Advancement".

During the 21-22 period, IPADE achieved EQUIS accreditation from the European Foundation for Management Development (EFMD), making IPADE one of the elite schools holding the three most relevant accreditations in the world of business schools: AACSB, AMBA and EQUIS.



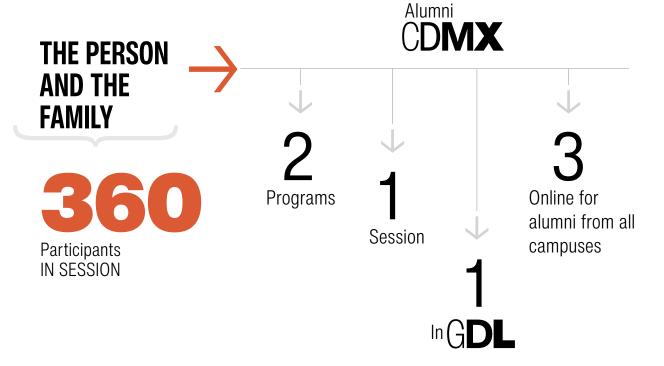
IPADE is the only Mexican school listed in the **GLOBAL RANKING** of executive education.

Accreditations

HARMONY

IPADE attaches great importance to the development of individuals, focusing on family, social, and artistic **aspects** to provide a basis for dealing with various responsibilities under a value-based approach, aside from management skills. The Human **Development Programs** are meant to supplement the personal and professional development of business executives, managers and leaders.







FAMILY: NOW AND FOREVER

Online campuses:

ALL

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In person Campus:
CDMX
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El Mundo del vino, inauguration

90

Annual Report / IPADE / 2021-2022



GUADALUPE: síntesis entre fe, cultura, ciencia e historia





HARMONY → Human Development Programs



Annual Report / IPADE / 2021-2022

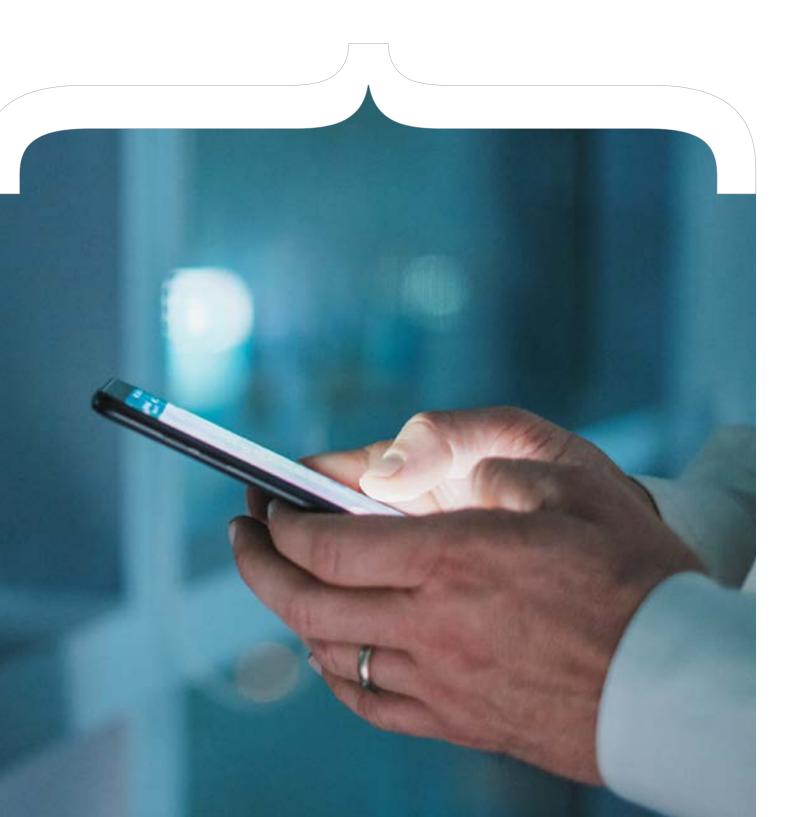






Internal Campaigns

- · Using the Whatsapp account of the Chaplaincy, reminders and resources were sent out about the following celebrations: Anniversary of the founding of Opus Dei; Anniversary of the canonization of St. Josemaría; Our Lady of the Rosary (collaborators were also invited to pray together in a Zoom session); Immaculate Conception (materials were sent every day to experience the novena); Our Lady of Guadalupe; Christmas (in addition to the campaign to collect gifts for the children of collaborators); prayer campaign for peace in Ukraine; Ash Wednesday, Lent; campaign to promote Confession; Holy Week; Feast of the Divine Mercy; Decennial of the Holy Spirit; Corpus Christi; Feast of St. Josemaría.
- A **postcard campaign** was carried out to position the Chaplaincy's services.



They help participants to deal with their various responsibilities from a transcendent and valuebased perspective.

PARTICIPANTS COUNSELED

Class of 20-22: 66

Class of 21-23: 55

Class of 20-22: 55

Class of 21-23: 52

MEDE

DURING THIS PERIOD

MEDE C**DMX**

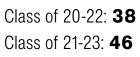
MEDEX

JUF



Class of 20-22 Group A: **35** Group B: **38** Group C: 58 Regional: 42

Class of 21-23 Group A: **58** Group C: **57** Regional: 39





Class of 20-22: 65

Getting to **know IPADE**

The objective of the "Getting to know IPADE" talks is for IPADE's staff members to learn about the functions and roles of each of the areas within IPADE. We started during the pandemic and concluded the tour of all areas with these last two talks.

Talent and

"An organizational culture is meant to connote a certain style of 'doing things in an organization', which can be perceived in every employee, from the top manager conducting a **strategy** meeting to the secretary greeting you at the front desk".

> Luis Felipe Martí, Professor of the Organizational Behavior Department



Corporate Management Office

October

All the areas of services: Maintenance, Purchasing, Food, Classrooms Staff, Messaging, Treasury and Accounting were presented on a pre-recorded video. We learned about all the effort and work they do every day and about how much they have to pay attention to detail to provide services to all of us at IPADE.

DIPA / DPAP

180

Staff members in

the **3 campuses**

75

November

Staff members in the 3 campuses

Christmas Talk

December

150

Professor Jorge Merodio Rivas talked about the true meaning of Christmas, traditions including: Advent, home decorations: the Christmas pine tree, the lights, the Nativity Scene, all of which make us reflect on the coming of the Son of God and prepare for his arrival in our hearts.

Staff members in the 3 campuses

Retirement Transition Leaves



December

2020 and 2021.

3 staff members from the **Operations Department and 12** from the Administrative Departments

NThey told us about the excellent work that the research areas do to help maintain the reputation of our programs and the school.

The pending retirement transition leaves were processed for staff members who left in

Posada IPADE

December

Traditional Posada for staff members at the CDMX campus. On-site. It began with a Mass, our traditional taquiza, games, piñatas, a pastorela, and a raffle.

Vaccination campaign

December

Influenza vaccination campaign in the Mexico and Guadalajara campuses. At the CDMX headquarters, 159 vaccinations against influenza and 80 against type B hepatitis were administered. In addition, 104 employees underwent a complete check-up (weight, height, glucose and cholesterol). At the GDL campus, 60 vaccines against influenza and 43 against measles and rubella were administered.

January 4

Influenza vaccination campaign at the MTY campus. The vaccine was administered to 49 employees.

Food Baskets

December

Delivery of 416 food baskets to staff members from the Operations and Administrative Departments at the CDMX campus.





Talk about the Lenten season

March

Father Pablo Arce talked about Lent, the importance of fasting, and what the Pope asked of the members of the Church during this time of Lent for the peace of countries at war. He spoke about the meaning of God's Mercy and forgiveness among us. About 170 staff members from the 3 campuses attended the session

ProAprende

April-June

Second stage of the ProAprende program. 9 staff members completed the evaluation and 3 of them obtained their high school certificates.

Trades Day

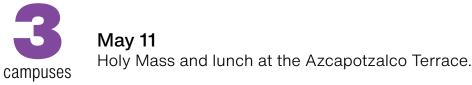


May 3 Labor Day and Holy Cross Day breakfast for IPADE maintenance and trades staff.

campuses

Las pláticas "Conociendo el IPADE" tienen por objetivo que los colaboradores de la institución conozcan las funciones y roles de cada una de las áreas dentro de IPADE.

Mother's Day



Visit to the Puerta de Lobos vineyard



June 16

This winery is one of the main suppliers of wine at IPADE, the visit was carried out for the staff from the Foods Department.

Ser IPADE Newsletter

July

The 3rd, 4th and 5th editions of the Ser IPADE newsletter were published, featuring the most relevant events and happenings at the three sites.

Secretary's Day

Julio In appreciation for their work, each of the 3 campuses held a Mass and a meal.

New agreements

SWISS LAB and OLAB Laboratories

MTY and CDMX campuses

Men's clothing stores Men's Factory, Men's Fashion, High Life, and Robert's. All campuses

Performance Appraisal



April

The organizational objectives of each department were set for the start of the 2022 Performance Evaluation.

May

The objectives of the various Departments were loaded into the Fortia system in order to start distributing them among the members of each team.

June

The staff training courses for the 2022 Performance Evaluation began. Total: 16 training programs.

A Safe IPADE

Covid testing continued during the 2021-2022 cycle.



Positive cases



Firefighting training in Hidalgo



HIDALGO

July 23 Protection Brigade.





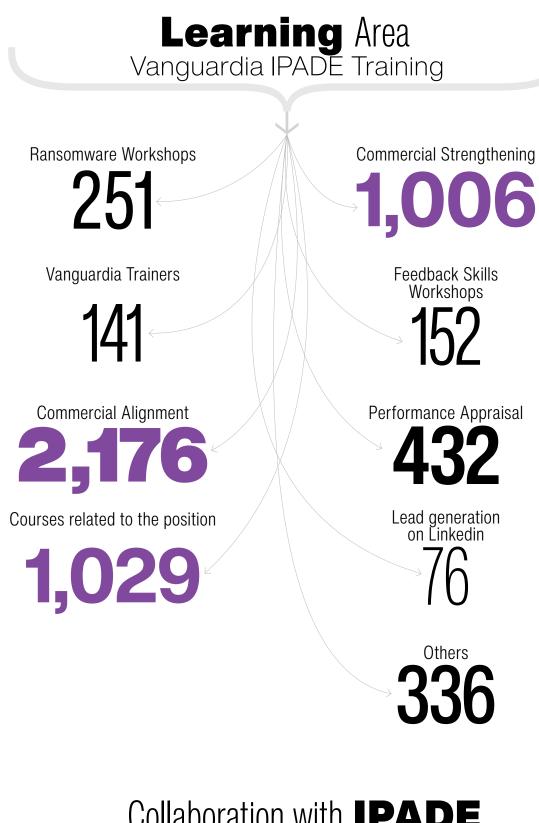






Specialized firefighting training for our Civil







1,100 Program participants

CAMPUSES: CDMX, GDL, MTY, LEÓN, CUL, QRO, CHI, HMO, VER, CAN, PUE, CAB.



Relevant projects

1	Data update
2	Change of supplier - Voucher Cards
3	Automation of the Scholarship proce
4	Internal Equity
5	Job descriptions

ess

Corporate **XATIONS** Department Food



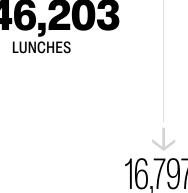
This department conducts **strategic analyzes** of the operation, management, control, and design of operating systems in order to meet the needs of the IPADE community. It also integrates the study of **operational processes**, based on comparative advantages, with a logistical coupling capable of generating value through competitive product and process technologies.

 Visit to the Puerta del Lobo Vineyard in Querétaro so that the staff from the Foods Department could learn about the wine making process.

- **125 staff members** received training in Hygienic Food Handling, which is officially recognized by **SECTUR** for the **Distintivo H. recertification**.
- Kitchen equipment was renewed at the Casco and Clavería kitchens. The investment provided modern equipment and reduced the risk of accidents.



EVENTS



111,561

BREAKFASTS



- Operation of +10,000 technically and functionally assisted sessions: 8,970 inperson, **1,504** online.
- Complete and timely distribution of +312,000 Cases and Technical Notes. Academic materials delivered on time to participants at our 3 main campuses and at least 6 satellite campuses.
- Cleaning and maintenance of facilities in +38,000 m2 of construction (61 dining rooms, **160** offices, **20** cubicles, **11** classrooms, **8** zoom rooms, **6** cafeterias); +3,800 m2 of gardens and green areas.
- Adaptation and equipping of **4 new zoom rooms** with optimal acoustic insulation, lighting, and ventilation features, improving the experience in the delivery of online sessions.
- Refurbishing our lecture rooms for **format flexibility**, adjusting their capacity as required.
- Conservation and maintenance work for the Casco Antiguo of the ExHacienda de Clavería building, which has been listed by INAH (National Institute of Anthropology and History).
- We are holders of CDMX's Unified Environmental License.
- Proper handling and disposal of organic and inorganic waste according to best practices.
- Best practices in **purchasing**, warehousing and inventory.







They fell into the following categories:

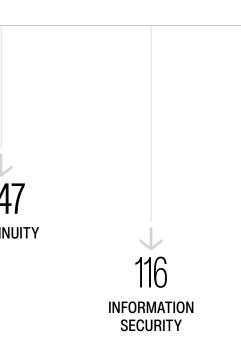




CONTINUITY

In addition, a total of **296** infrastructure changes were made during the same period.





Corporate

Brand Unit

The care for detailed guidelines promoted in the protocol guide were implemented in both **digital and blended** format events during the period.



community.

Department

This is a service department whose primary aim is to preserve IPADE's corporate identity, IPADE's positioning in relation to all its audiences, protecting the reputation of the school and its **brand** while supporting its digital marketing efforts to promote the Programs.



Media and Public Opinion

TYPE OF MEDIA	PUBLICATIONS	PERCENTAGE
Internet	474	69.0%
Newspaper	130	18.9%
Magazine	34	4.9%
Social Media	28	4.1%
FM Radio	17	2.5%
ти	4	0.6%

GRAND TOTAL

687 contents published in various media

233,080,568 people reached

which results in an estimated ROI (unpaid advertising) of

IPADE's YouTube channel featured 95 video recordings and testimonials showing everyday life at our school and giving a voice to IPADE's business



|--|

100%



IPADE Media

Visits	879, 304	
Total publications	217	
Newsletter Subscriptions	9, 877	
Audience	61.9% Female	38.01% Male

IPADE'S YOUTUBE CHANNEL

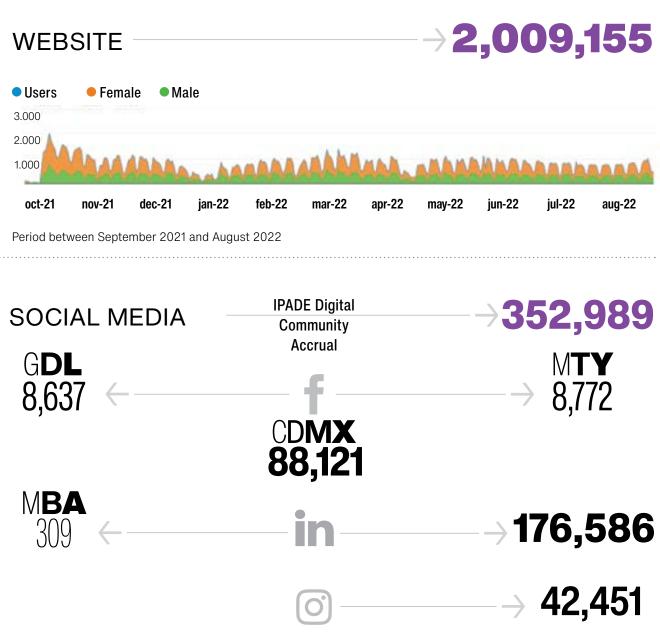
Views	646, 152	
Unique Users	401, 906	
Hours played	23, 600	
Total Subscribers	11, 200	
Audience	38.2% Female	61.08% Male

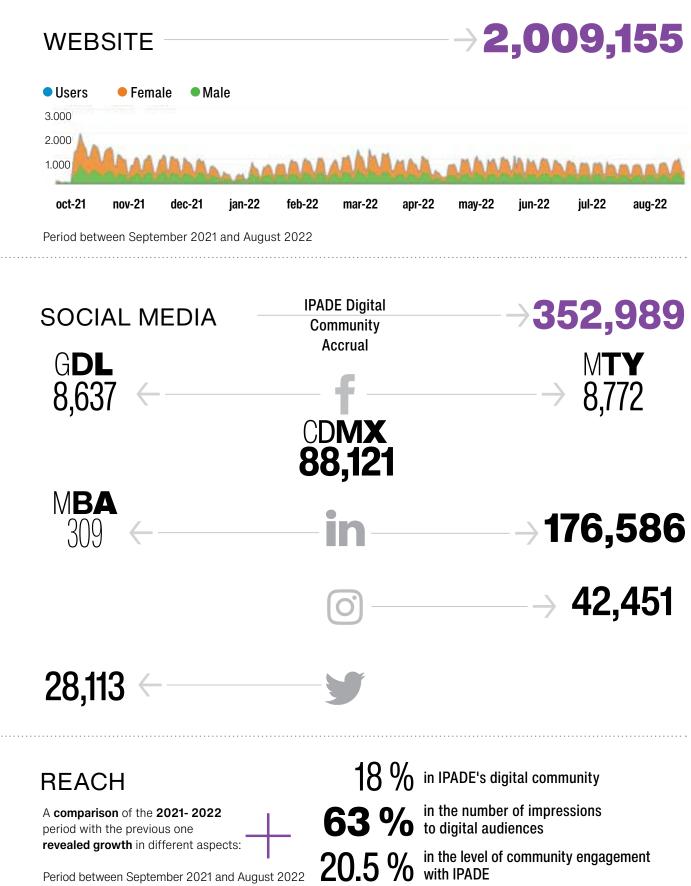
ENTORNO IPADE PODCAST

Total Views	31, 728	
Episodes published	52	
Audience	23% Female	77% Male



IPADE Digital Ecosystem





Period between September 2021 and August 2022



DIRECTORY

Executive Committee

- Lorenzo Fernández Alonso Dean
- Julián Sánchez García Dean. Corporate Director of the Master in Business Administration (MEDE) program
- Marcela Angulo Nafarrate Secretary General
- Juan Romero McCarthy
 Director de Personal Académico y Programas
 Director de Investigación y Procesos Académicos
- Miguel Rentería Gómez
 Director of the Monterrey Campus
- Antonio Casanueva Fernández
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- José Díez Deustua
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 for Experienced Executives (MEDEX) program
- Oscar Aguirre Macías
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- Jorge Merodio Rivas
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- Claudia Amezcua Peña Alfaro
 Director of Talent and Culture
- Oscar Carbonell López Director of Administration, Finance Director of Operations
- Francisco Arenas Ballester
 Director of Innovation and Learning.
 Director of Information Technologies
- Andrea Moreno Herrero
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